fountains

HALL ROAD FOREST

An exceptional white pine sawtimber resource, unsurpassed within the region, with level terrain and an easily developed, year-round home site opportunity.



66 Grand List Acres Chelsea, Orange County, Vermont

Price: \$180,550

LOCATION

Hall Road Forest sits in the southeast corner of the town of Chelsea, within central Vermont. This rural area of the state consists of a working landscape of family farms, managed forests, and small villages. The region is predominately forested and terrain is mostly rolling hills which rise to hill tops and medium-sized mountains of 2,000'+ in elevation.

The Village of Chelsea is located 2.2 miles to the northwest and hosts general stores, a bank, eating establishments, a bed-and-breakfast, a weekly farmers market, and a court house on its green. Route 110, which bisects the township (and village), is one of Vermont's scenic roadways and popular destination, as it follows the course of the Second Branch of the White River, giving way to pastures that rise midway to the valley's sugar maple hillsides.

The Connecticut River Valley and the Lyme/Hanover region are a 30-minute drive to the east. Boston is roughly a 2.5-hour drive to the south.

ACCESS

The property contains roughly 231' of road frontage along Hall Road, a gravel, town-maintained road with electric and telephone services. The frontage along this area is level, offering an easy driveway cut to gently sloped land. The forest then wraps around a neighboring homestead lot, connecting to Hall Road again where the maintained section of the road ends. This section of the property (immediately at the end of Hall Road) offers an attractive potential homesite on gently sloping land.

Once on the property (at the existing clearing), Hall Road continues as an un-maintained class IV road in an easterly direction, making up the land's remaining northern boundary for 660'. Internal trails exist through the land, with the most easily identifiable ones depicted on the maps associated with this report.

Directions from Chelsea Village; head south 0.8 miles on Route 110, then east on Jenkins Brook Road 0.9 miles, then north (left) on Hall Road 0.4 miles.

TAX AND TITLE INFORMATION

Property taxes in 2015 are \$166. The property is enrolled

in the State of Vermont's Use Value Appraisal (UVA) program. The UVA program allows for a substantial property tax reduction in exchange for the practice of "good" silviculture and a commitment to non-development uses on the land's enrolled acreage (a 4-acre potential house site will be excluded from the program). The property is owned by the Barbara G. Britton Estate Tax Sheltered Trust u/a/d 3/19/1992, whose deed is recorded in the Chelsea Town Clerk's office.



The Chelsea Court House on The Green, 2.2 miles from the property.



Hall Road frontage



Small clearing upon entering the property at the end of Hall Road; one potential house site sits just uphill from this location.

SITE DESCRIPTION

The forest offers privacy and minimal traffic noise, given the land's end-of-the-road location. The established driveway at the end of Hall Road, nearby electric/phone services and easily accessible, gentle terrain offers a logical and cost-effective year-round home site. This westerly-exposed area of the forest provides nice local views upon tree clearing.

The land has a westerly aspect and sits at a relatively high elevation, starting at 1,100' above sea level (ASL) along the western boundary and reaching 1,400' at the land's eastern boundary (within the sugar maple stand). Terrain is mostly gentle throughout the forest, making recreational endeavors, creation of meadows, and home construction easy.

While the majority of the soils are well drained, the southwestern quarter of the forest possesses poorly-drained soils; however, much of this area supports a productive forest resource. Pond creation in this area offers good options.

TIMBER RESOURCE

The timber resource has been carefully managed by the Britton family since their acquisition in the 1950's, producing the exceptional sawtimber resource that exists today. The majority white pine resource is unsurpassed by most in the region, with large average diameters, superior stem quality, excellent crown vigor, and volume approaching 1 million board feet. This pine sawtimber is supported by a smaller hardwood resource of sugar maple and ash of equally high quality and crown vigor.

The current use management plan delineates three forest stands (see location on the maps provided in this report), with the majority of the timber consisting of white pine within stands 1 and 2. Stand 3, located at the eastern end, and highest elevation, supports much of the hardwood timber.

As part of the recent Current Use plan, the ownership's consulting forester conducted a timber inventory in 2015 based on point sampling of 18 inventory points spread over the three forest stands. While this inventory was not designed to capture Capital Timber Value, the data sampling method and product verification was designed to allow the ownership sufficient information to make informed silvicultural decisions.



Thinning activity which occurred 12 years ago has resulted in a dense understory of sapling stems, a common site characteristic.



The 10±-acre, high-quality sugar maple stand that exists at the eastern end of the woodlot



Most of the forest timber resource consist of superior quality white pine stems, some of the finest pine within the region.

TIMBER RESOURCE

From the ownership's NEDD inventory data, Fountains calculated volumes by species and applied current stumpage prices to produce a rough *Timber Valuation* chart located below. This process set CTV at \$137,600 (\$1,924/acre, using the 71.5 calculated GIS acres). Given the high pine stocking, volumes and CTV are both well above average for the region with total cords property wide at 35.9 cords/acre. Note that while this process provides a good estimate of the standing timber value, the inventory was not designed to capture CTV and thus the estimates in this report could be suspect. However, numerous site inspections by Fountains finds the volumes and values produced from this exercise to be a reasonable estimate.

The full stocking, large diameters, and appropriately spaced stems positions the forest well for exceptional asset appreciation over the coming decade.



While much of the pine resource is mature, this fast growing species can be left on the stump for continued asset appreciation for decades, timing harvest to markets and ownership income needs.

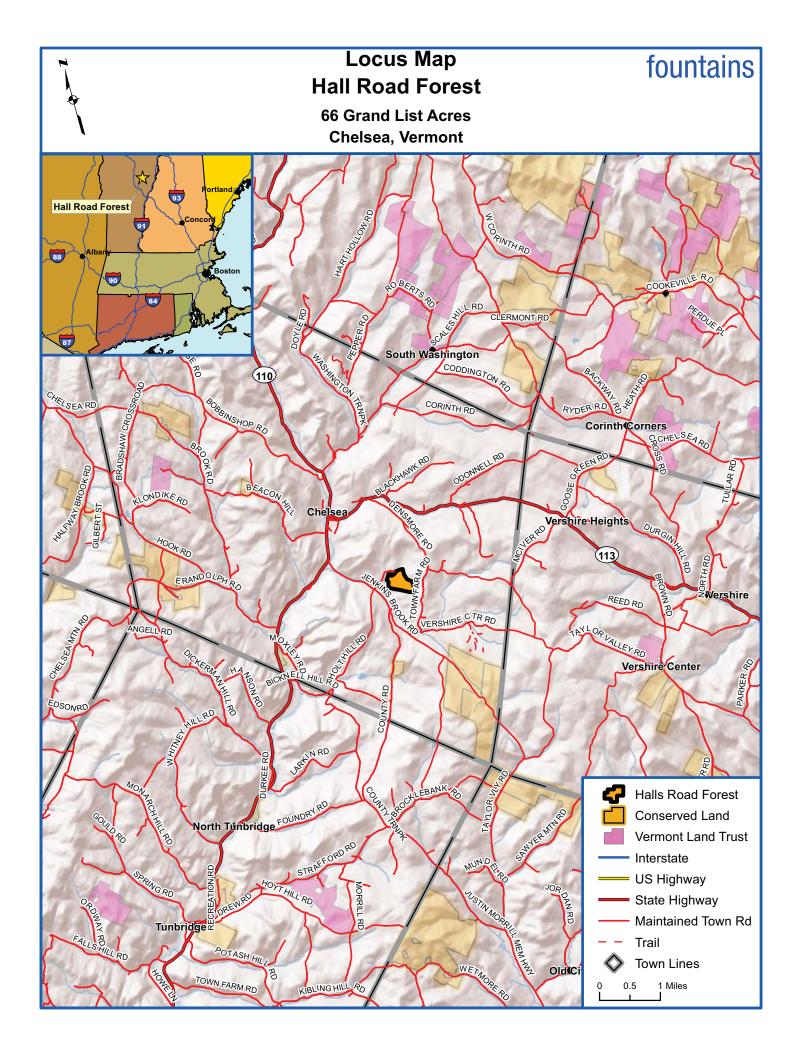
Species	MBF (1/4" Int)	Stumpage	MBF \$\$	Cords	Stumpage	Cds \$\$		
Softwood								
White Pine	825	\$125	\$103,100	365	\$6	\$2,200		
Hemlock	7	\$45	\$300	55	\$6	\$300		
Softwood Totals	832		\$103,400	420		\$2,500		
Hardwood								
Sugar Maple	57	\$375	\$21,300	163	\$15	\$2,400		
Yellow Birch				10	\$15	\$100		
Red Maple	4	\$130	\$500	17	\$15	\$300		
White Ash	33	\$165	\$5,500	100	\$15	\$1,500		
Beech				6	\$15	\$100		
Hardwood Totals	94		\$27,300	295		\$4,400		
Total Volume	926		\$130,700	715		\$6,900		
Vol/Commercial Acre	12.9			10.00				
Vol/Total Acre	12.9			10.00				
Total Volume Converted to Cords			35.89	Total	\$137,600			

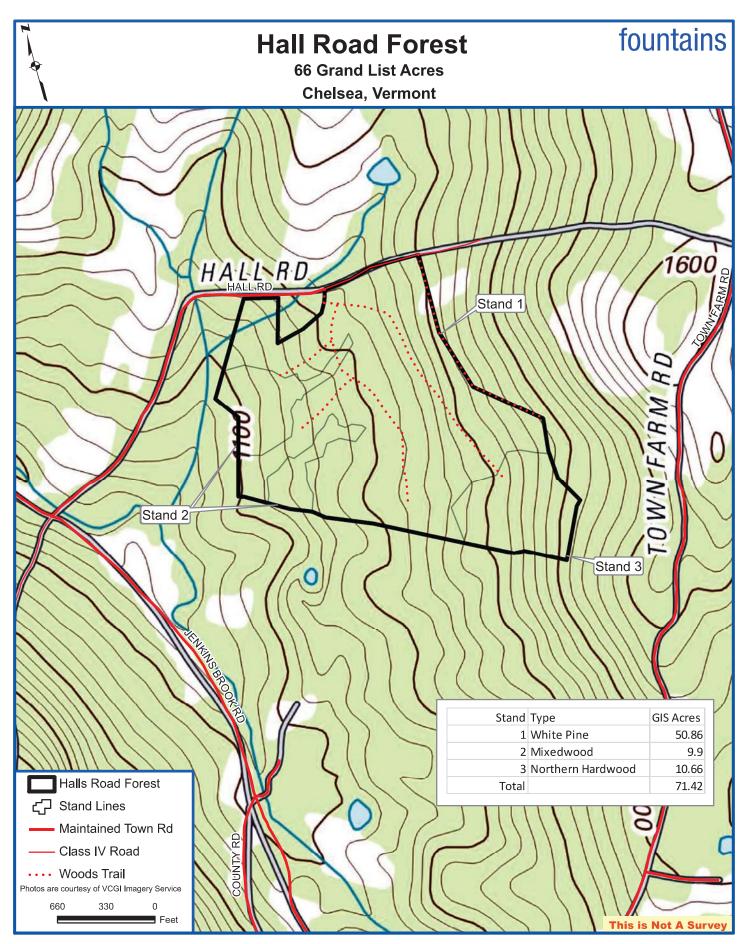
Based on April 2015 management plan inventory cruise by Owner's Forester Inventory cruise based on 18 plots (1 plot/4 acres)

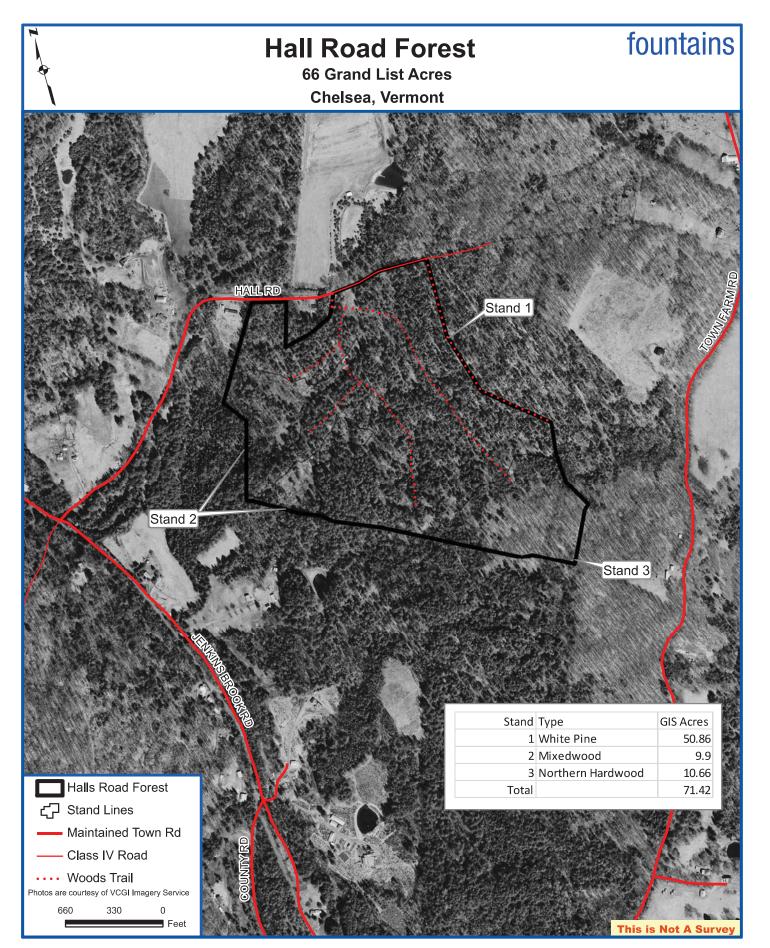
Inventory designed to capture data for UVA Management Plan and NOT to validate CTV therefore the volumes and values presented in this report may not accurately represent the actual standing volumes.

Fountains Land Inc. is the exclusive broker representing the seller's interest in the marketing, negotiating and sale of this property. Fountains has an ethical and legal obligation to show honesty and fairness to the buyer. The buyer may retain brokers to represent their interests.

All measurements are given as a guide, and no liability can be accepted for any errors arising therefrom. No responsibility is taken for any other error, omission, or misstatement in these particulars, nor do they constitute an offer or a contract. We do not make or give, whether in these









Vermont Real Estate Commission Mandatory Consumer Disclosure



(This is not a Contract)

This mandatory disclosure shall be given to the consumer at the first reasonable opportunity, and must be given to the consumer <u>before</u> discussion of confidential information; entering into a service agreement; or showing a property.

Right Now You Are A Customer

As a customer, the real estate agent with whom you are working is not obligated to keep confidential the information that you might share with him or her. As a customer, you should not reveal any confidential information that could harm your bargaining position.

Vermont law requires all agents to perform basic duties when dealing with a buyer or seller. You can expect the agent with whom you deal to provide the following services whether you are a Customer or a Client:

- To disclose all material facts pertaining to the property known to the agent.
- To treat both the buyer and seller honestly and not knowingly give false or misleading information.
- To account for all money and property received from or on behalf of the buyer or seller.
- To comply with all state and federal laws related to the practice of real estate.

I/We Acknowledge Receipt of This Disclosure

Printed Name of Consumer					
Signature of Consumer	Date				
[] Declined to sign					
Printed Name of Consumer					
Signature of Consumer [] Declined to sign	Date				

You May Become A Client

Whether you are selling or buying, clients receive more services than customers. You become a client by entering into a written contract with a real estate brokerage firm. All agents in the firm work for you.

In addition to the services noted in the left hand column, as a client you can expect the following services:

- Confidentiality, including bargaining information
- Promotion of your best interest within the limits of the law
- Advice and counsel
- Assistance in negotiations

Important Information

- You are not required to hire a brokerage firm for the purchase or sale of Vermont real estate. You may represent yourself.
- Before you hire a brokerage firm, ask for an explanation of the firm's conflict of interest policies.

This form has been presented to you by:

FOUNTAINS LAND	
Printed Name of Real Estate Brokerage Firm	

Printed Name of Agent Signing Below

Agent of the Firm Signatur

Date

Approved by the Commission: 05272010