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WE ARE PLEASED TO PRESENT FOR SALE BY AUCTION

Annabella K. Peterson Trust 143 Acres m/l Black Hawk County, Iowa

AUCTION HELD: 9:30 a.m. Tuesday, January 24, 2012 **AT: Denver Community Center** 100 Washington Street, Denver, IA

OWNER: Annabella K. Peterson Trust

LOCATION: 5 miles northeast of Waterloo or 4 miles southeast of Denver

LEGAL: The SE 1/4 except tract beginning at the NE corner of the SE 1/4, then S 965.76 ft., then W 297 ft., then N 973 ft. to the N line, then E 297 ft. to the point of beginning, and except tract beginning at point 740 ft. N of the SE corner of the SE 1/4, then W 506 ft., then N 579.5 ft., then E 497.2 ft., to E line, then S 574.4 ft. to the point of beginning of Section 12, Township 90 N, Range 13 W of the 5th P.M. in Black Hawk County, Iowa

RE TAXES: 2010-2011, payable 2011-2012 - \$3,948 net, on 142.89 taxable acres, \$27.63 per acre.

POSSESSION: At closing.

FSA INFO: #1348*

DP **CCP** Base Crop Acres Est Yield Yield Corn 120.6 120.0 120.0 Soybeans 18.2 41.0 41.0 Total Cropland 140.3

*Base acres are estimated since this parcel is combined with another parcel. Exact base acres will be determined by Farm Service Agency.

AVERAGE CSR: 87.2 Per AgriData on 140.3 tillable acres; or 86.8 per Assessor on 142.89 taxable acres

DRAINAGE: Tile maps available on request.

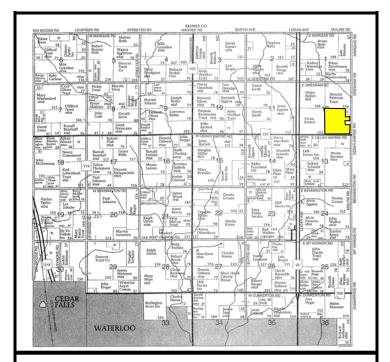
FERTILIZER: Buyer will reimburse farm operator \$13,010 at closing for fertilizer applied November 2011. Fertilizer analysis available on request.

BUILDINGS: None

WELL: None

HIGHLY ERODIBLE CLASSIFICATION: All cropland is classified Non Highly Erodible Land (NHEL).

COMMENTS: High quality, well-drained farm located on hard surface road.



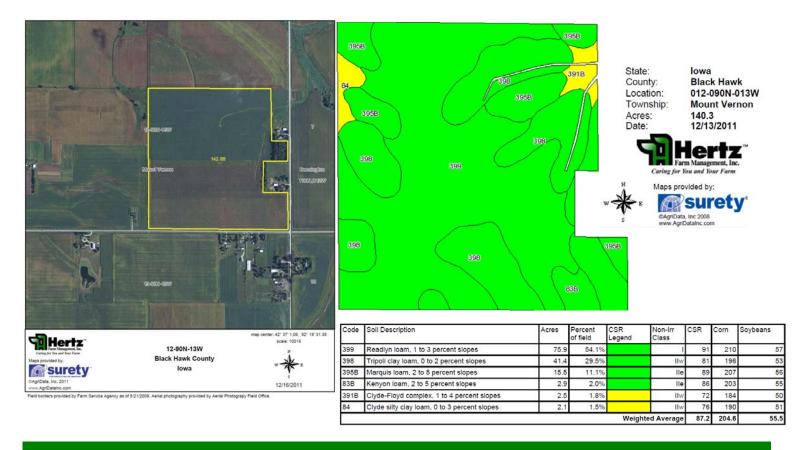


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AERIAL MAP

SOILS MAP



METHOD – TERMS AND ANNOUNCEMENTS

METHOD OF SALE: Property to be sold as one parcel.

TERMS: High bidder of real estate to pay 10% of the purchase price to the Agent's real estate trust account

on January 24, 2012. Buyer will sign a Real Estate Sales Agreement providing for a full cash settlement on or before February 24, 2012. Successful bidders are purchasing with no financing contingencies and must be prepared for cash settlement of their purchase. Final settlement and payment of the balance of the purchase price to be by cashier's check or wire transfer at closing on

February 24, 2012. Seller reserves the right to reject any and all bids.

ANNOUNCEMENTS: Property information provided herein was obtained from sources deemed reliable, but the

Auctioneer makes no guarantees as to its accuracy. All prospective bidders are urged to fully inspect the property, its condition and to rely on their own conclusions. The property is being sold "As Is – Where Is" and the buyers are purchasing subject to any easements or restrictions of record. Any announcements made auction day by the Auctioneer will take precedence over any previous printed material or oral statements. Bidding increments are solely at the discretion of the Auctioneer. All acreage figures are based on information currently available, but they are not

guaranteed.

AGENCY: Hertz Real Estate Services and Hertz Farm Management and their representatives are Agents of

the Seller.

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