

Dept. of Professional & Financial Regulation

Office of Licensing & Registration

MAINE REAL ESTATE COMMISSION



35 State House Station Augusta ME 04333-0035

REAL ESTATE BROKERAGE RELATIONSHIPS FORM

Right Now You Are A Customer

Are you interested in buying or selling residential real estate in Maine? Before you begin working with a real estate licensee it is important for you to understand that Maine Law provides for different levels of brokerage service to buyers and sellers. You should decide whether you want to be represented in

a transaction (as a client) or not (as a customer). To assist you in deciding which option is in your best interest, please review the following information about real estate brokerage relationships:

Maine law requires all real estate brokerage companies and their affiliated licensees ("licensee") to perform certain basic duties when dealing with a buyer or seller. You can expect a real estate licensee you deal with to provide the following customer-level services:

- To disclose all material defects pertaining to the physical condition of the real estate that are known by the licensee:
- To treat both the buyer and seller honestly and not knowingly give false information;
- To account for all money and property received from or on behalf of the buyer or seller; and
- To comply with all state and federal laws related to real estate brokerage activity.

Until you enter into a written brokerage agreement with the licensee for client-level representation you are considered a "customer" and the licensee is not your agent. As a customer you should not expect the licensee to promote your best interests or to keep any information you give to the licensee confidential, including your bargaining position.

You May Become A Client

If you want a licensee to represent you, you will need to enter into a written listing agreement or a written buyer representation agreement. These agreements create a client-agent realtionship between you and the licensee. As a client you can expect the licensee to provide the following services, in addition to the basic ser-

vices required of all licensees listed above:

- ✓ To perform the terms of the written agreement with skill and care;
- To promote your best interests;
 - For seller clients this means the agent will put the seller's interests first and negotiate for the best price and terms for the seller:
 - For buyer clients this means the agent will put the buyer's interests first and negotiate for the best price and terms for the buyer; and
- To maintain the confidentiality of specific client information, including bargaining information.

COMPANY POLICY ON CLIENT-LEVEL SERVICES — WHAT YOU NEED TO KNOW

The real estate brokerage company's policy on client-level services determines which of the three types of agent-client relationships permitted in Maine may be offered to you. The agent-client relationships permitted in Maine are as follows:

- The company and all of its affiliated licensees represent you as a client (called "single agency");
- The company appoints, with your written consent, one or more of the affiliated licensees to represent you as an agent(s) (called "appointed agency");
- The company may offer limited agent level services as a disclosed dual agent.

WHAT IS A DISCLOSED DUAL AGENT?

In certain situations a licensee may act as an agent for and represent both the buyer and the seller in the same transaction. This is called disclosed dual agency. Both the buyer and the seller must consent to this type of representation in writing.

Working with a dual agent is not the same as having your own exclusive agent as a single or appointed agent. For instance, when representing both a buyer and a seller, the dual agent must not disclose to one party any confidential information obtained from the other party.

Remember

Unless you enter into a written agreement for agency representation, you are a customer—not a client.

THIS IS NOT A CONTRACT

It is important for you to know that this form is not a contract. The licensee's completion of the statement below acknowledges that you have been given the information required by Maine law regarding brokerage relationships so that you may make an informed decision as to the relationship you wish to establish with the licensee/company.

| To Be Completed By Licensee | | | |
|-----------------------------|---|-------------------------------|---|
| This form wa | s presented on (date) _ | April 13, 2011 | |
| То | Tom Pierce Name of Buyer(s) or Seller(s) | | |
| by | by <u>George MacLeod</u> Licensee's Name | | |
| on behalf of | | her Group, LLC pany/Agency | — |

MREC Form#3 Revised 07/06

To check on the license status of the real estate brokerage company or affiliated licensee go to www.maineprofessionalreg.org. Inactive licensees may not practice real estate brokerage.

SELLER'S PROPERTY DISCLOSURE - LAND ONLY

PROPERTY LOCATED AT: Hussey Road, Pittsfield, ME

Under Maine Law, certain information must be made available to buyers prior to or during preparation of an offer. This statement has been prepared to assist prospective buyers in evaluating this property. This disclosure is not a warranty of the condition of the property and is not part of any contract between the Seller and any buyer. The Seller authorizes the Listing Broker in this transaction to disclose the information in this statement to other real estate licensees and to prospective buyers of this property. The Seller agrees to notify the Listing Broker promptly of any changes in the information and this form will be appropriately changed with an amendment date. Inspections are highly recommended.

NOTE: DO NOT LEAVE ANY OUESTIONS BLANK. WRITE N/A (NOT APPLICABLE) OR UNKNOWN IF NEEDED.

| | SECTION I. HAZARDOUS MATERIAL |
|------------------|--|
| The | SECTION I. HAZARDOOS MATERIAL Seller makes the following representations regarding known hazardous materials that are currently or previously existing in or on the real estate: |
| A. | UNDERGROUND STORAGE TANKS - Current or previously existing: Are there now, or have there ever been, any underground storage tanks on your property? If Yes No Unknown IF YES: Are tanks in current use? Unknown IF NO above: How long have tank(s) been out of service? What materials are, or were, stored in the tank(s)? Age of tank(s): Size of tank(s): |
| | Location: |
| | Location: Have you experienced any problems such as leakage? Are tanks registered with the Dept. of Environmental Protection? |
| | If tanks are no longer in use, have tanks been abandoned according to D.E.P.? Yes No Unknown Comments: |
| В. | OTHER HAZARDOUS MATERIALS - Current or previously existing (such as Toxic Material, Land Fill, Radioactive Material, etc.): |
| Atta | hment explaining current problems, past repairs or additional information to any of the above hazardous materials? |
| Bu | ers are encouraged to seek information from professionals regarding any specific issue or concern. |
| Du, | SECTION II. GENERAL INFORMATION |
| rest | property subject to or have the benefits of any encroachments, easements, rights-of-way, leases, rights of first refusal, life estates or ctive covenants on the property? |
| Are | nere any shoreland zoning, resource protection or other overlay zone requirements on the property? Yes No Unknown IF YES: Explain: Stream protection, wetland regulations, resource protection What is your source of information: town ordinances |
| | subject property the result of a division of property within the last five years (for example, subdivision)? Yes X No Unknown IF YES: Explain: What is your source of information: |
| | ou receiving a tax exemption or reduction for this property for any reason including but not limited to: Tree Growth, Open Space and |
| Fari | land, Blind, Working Waterfront? |
| Are Has AT | roperty ever been soil tested? Yes No Unknown If YES, are the results available? Yes No hobile/manufactured homes allowed? Yes No Unknown Are modular homes allowed? Yes No hobile/manufactured homes allowed? Yes No Unknown If YES, is the survey available? Yes No ACHMENTS: Yes No |
| Ado | ional Information: n/a |
| Sell | shall be responsible and liable for any failure to provide known information about property defects to Buyer. |
| SEI | LER DATE SELLER DATE |
| To: I/W | Pierce have read and received a copy of this disclosure and understand that I/we should seek information from qualified professionals if I/we have ions or concerns. |
| BU | ER DATE BUYER DATE |

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REALTOR® EQUAL HOUSING OPPORTUNITY