

HARP Vineyards
Crop and Financial History

	Acres		Total
	Cabernet Sauvignon	Zinfandel	
Acres	21.96	7.76	29.72

Year	Total Production in Tons		
2005	164	48	212
2006	71	12	83
2007	109	19	128
2008	121	29	150
Total Tons	464	108	572

Avg Production	116	27	143
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Year	Price/Ton		
	Cabernet Sauvignon	Zinfandel	
2005	2,751	2,067	2,596
2006	2,084	2,233	2,105
2007	2,086	1,500	1,998
2008	2,718	2,776	2,729
Average	2,485	2,176	2,426

Year	Gross Income		Total Revenue	Expenses	Net Income
	Cabernet Sauvignon	Zinfandel			
2005	449,791	99,207	548,998	192,216	356,782
2006	148,578	26,790	175,367	156,124	19,243
2007	226,306	28,495	254,802	215,146	39,656
2008	328,900	80,500	409,400	213,820	195,580
Total	1,153,575	234,992	1,388,567	777,306	611,261
Average	288,394	58,748	347,142	194,327	152,815
Per Acre	9,704	1,977	11,680	6,539	5,142
Per Ton	2,485	2,176	2,426	1,358	1,068

Varietal: Zinfandel, 7.76 acres
 Rootstock: St. George (resistant) planted in 1997
 Spacing: 5ft by 10ft
 Trellis: Classic Head Trained
 Pruning: spur
 Irrigation: one-half gallon per hour emitters
 Row Direction: East-West

Varietal: Cabernet Sauvignon, 21.96 acres
 Clone: CS 15 and 337
 Rootstock: 110R rootstock (resistant) planted in 1997
 Spacing: 6ft by 10ft
 Trellis: Geneva Double Curtin trained
 Pruning: spur
 Irrigation: one-half gallon per hour emitters
 Row Direction: East-West