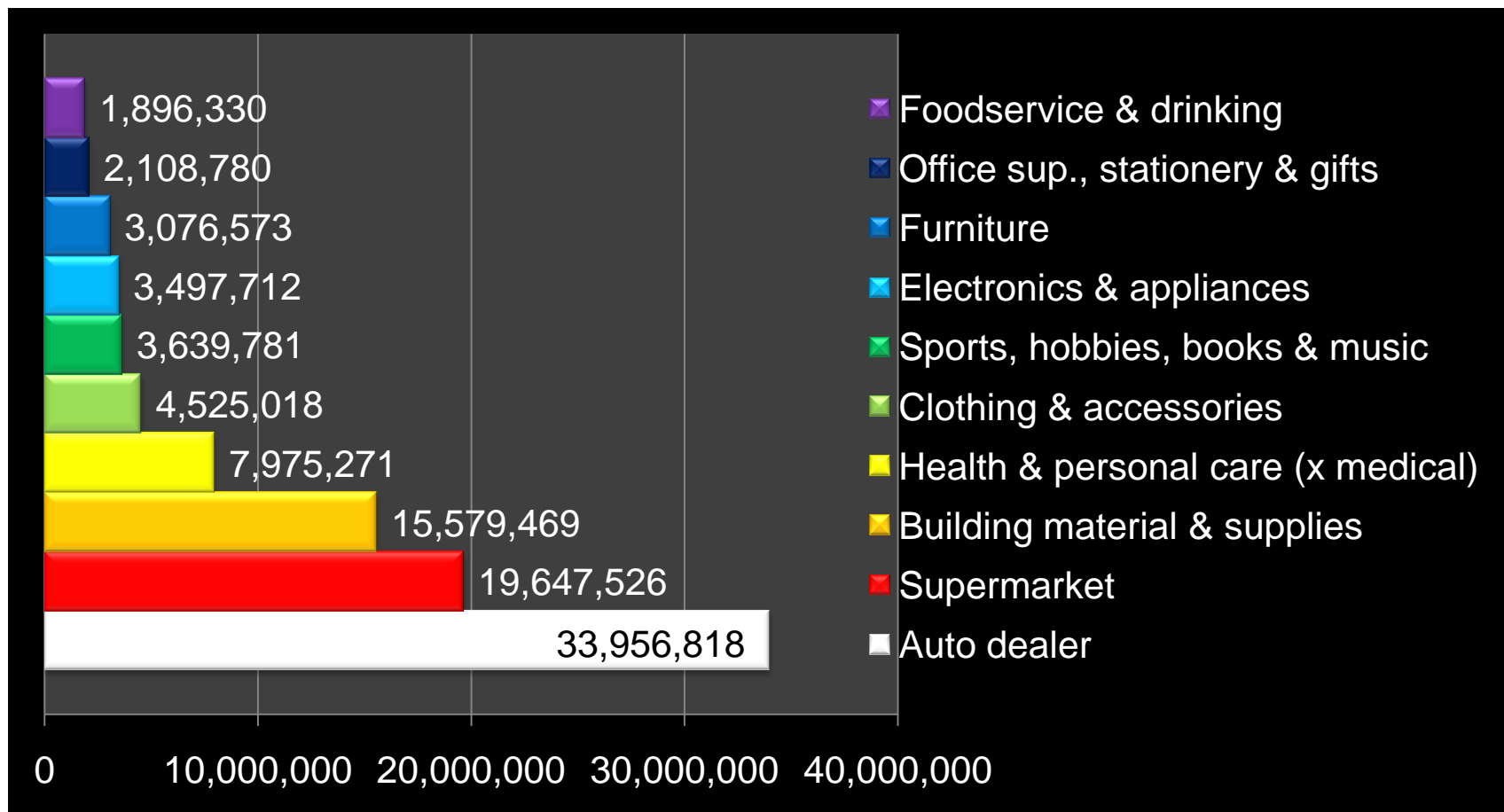


# Unmet 2008 LOCAL demand summary at 1-mile radius

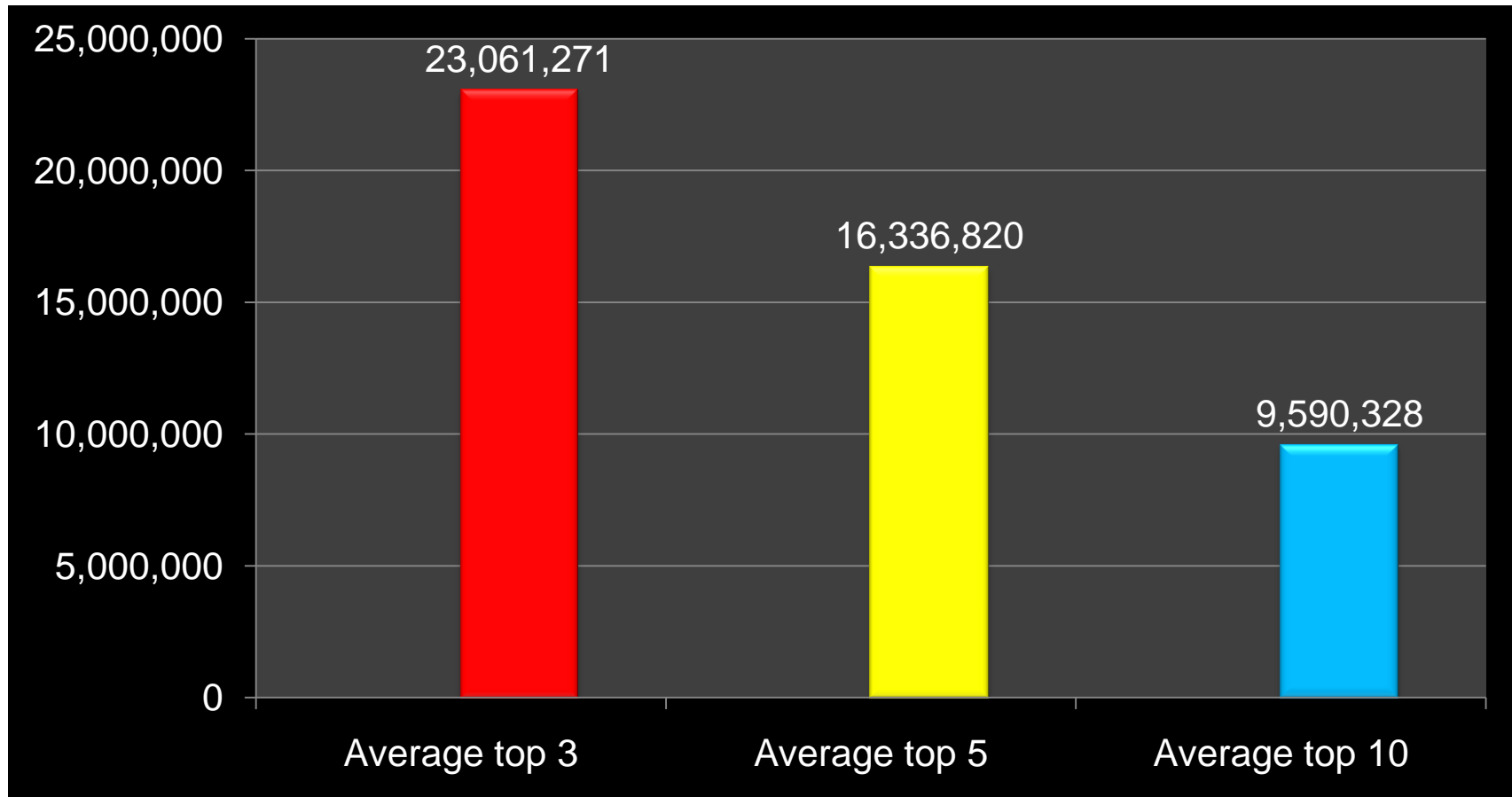
Rank	Category	Annual Potential Revenues
1	Auto dealer	33,956,818
2	Supermarket	19,647,526
3	Building material & supplies	15,579,469
4	Health & personal care (x medical)	7,975,271
5	Clothing & accessories	4,525,018
6	Sports, hobbies, books & music	3,639,781
7	Electronics & appliances	3,497,712
8	Furniture	3,076,573
9	Office sup., stationery & gifts	2,108,780
10	Foodservice & drinking	1,896,330
Average top 3		23,061,271
Average top 5		16,336,820
Average top 10		9,590,328

## Unmet 2008 LOCAL demand at 1-mile radius top 10 categories



SOUTHWEST PARTNERS

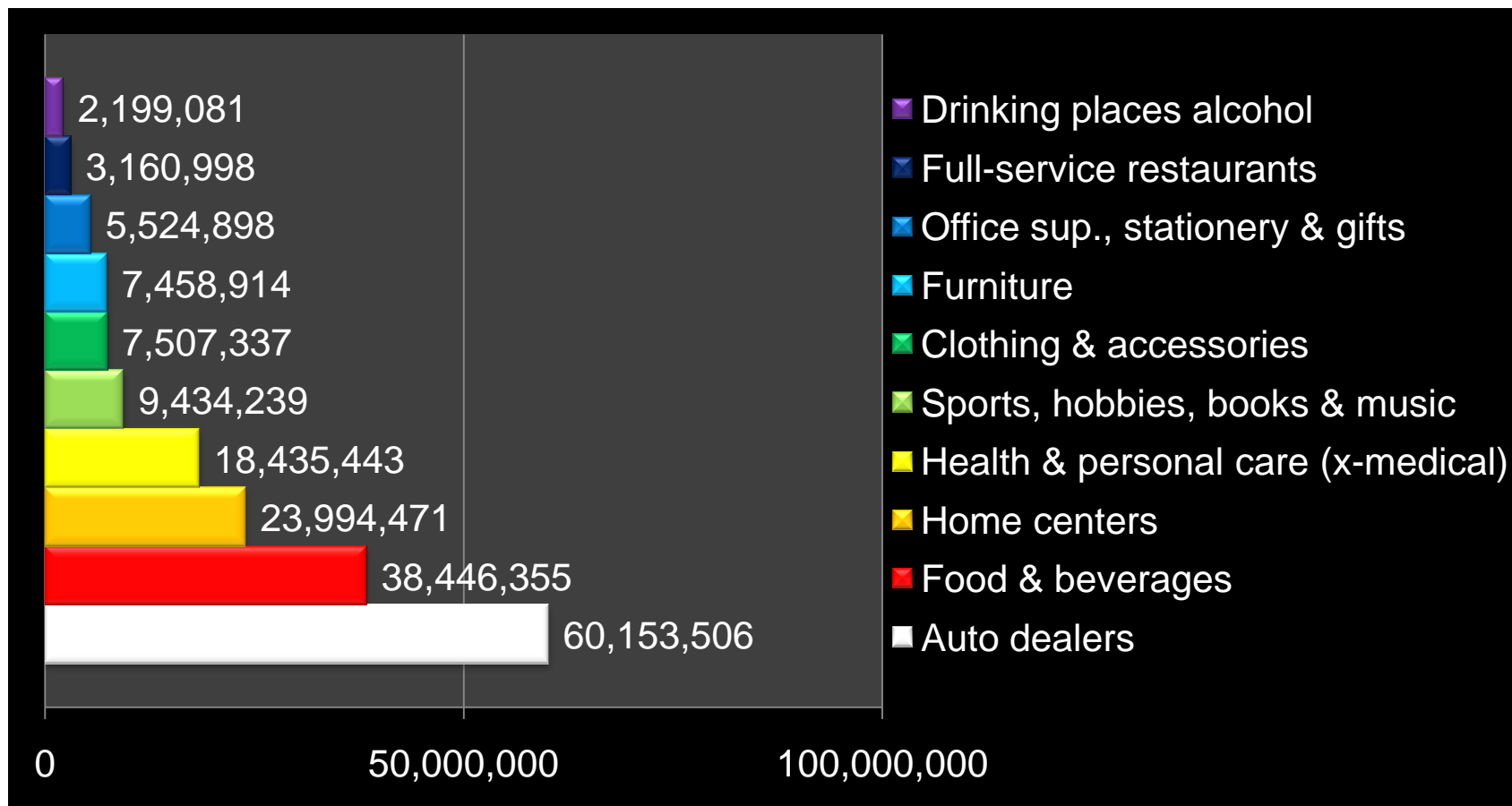
## *Unmet 2008 LOCAL demand at 1-mile radius average top 3, 5 & 10 annual potential revenue opportunities*



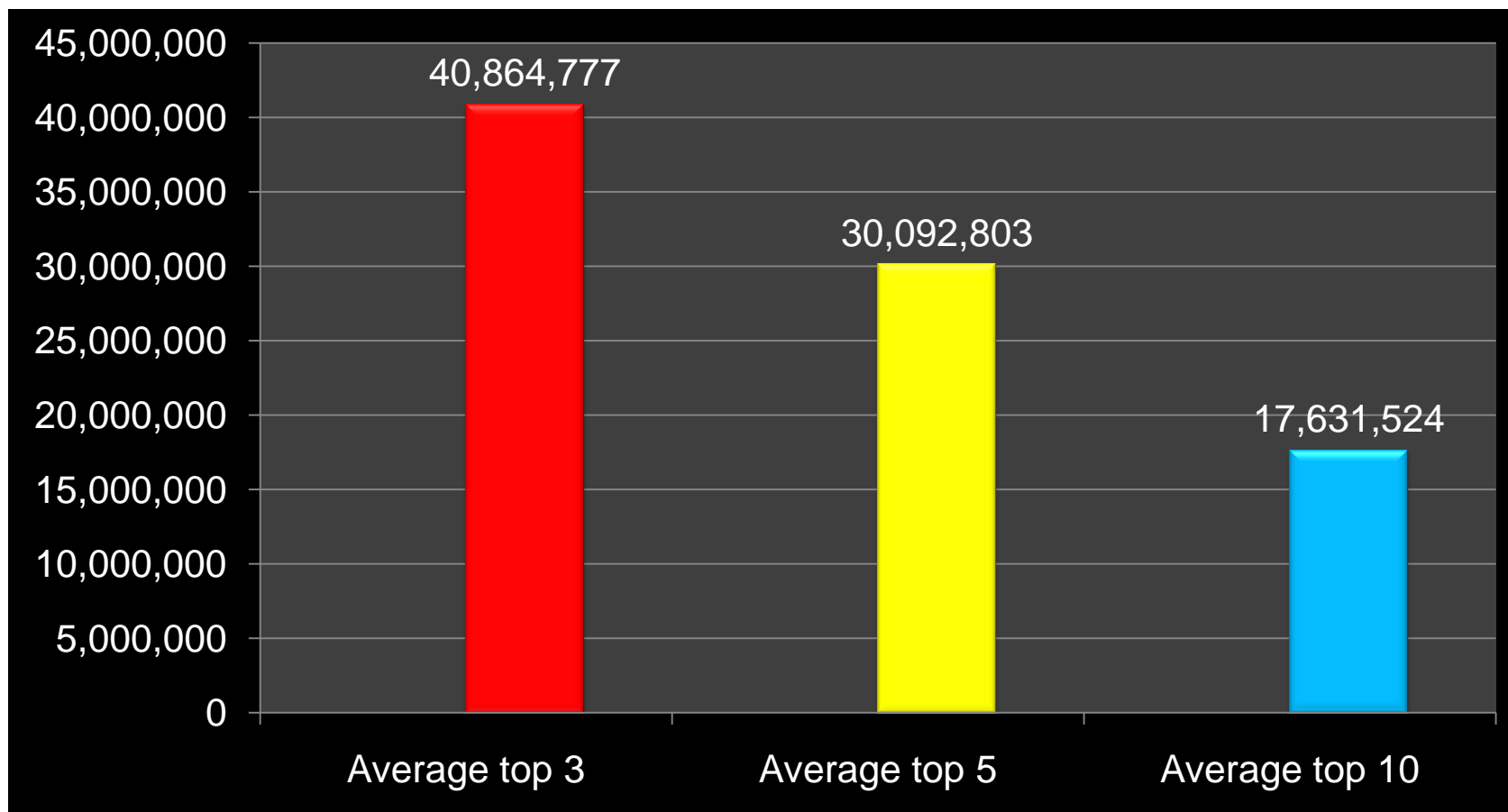
# Unmet 2008 LOCAL demand summary at 2-mile radius

Rank	Category	Annual Potential Revenues
1	Auto dealers	60,153,506
2	Food & beverages	38,446,355
3	Home centers	23,994,471
4	Health & personal care (x-medical)	18,435,443
5	Sports, hobbies, books & music	9,434,239
6	Clothing & accessories	7,507,337
7	Furniture	7,458,914
8	Office sup., stationery & gifts	5,524,898
9	Full-service restaurants	3,160,998
10	Drinking places alcohol	2,199,081
Average top 3		40,864,777
Average top 5		30,092,803
Average top 10		17,631,524

## Unmet 2008 LOCAL demand at 2-mile radius top 10 categories



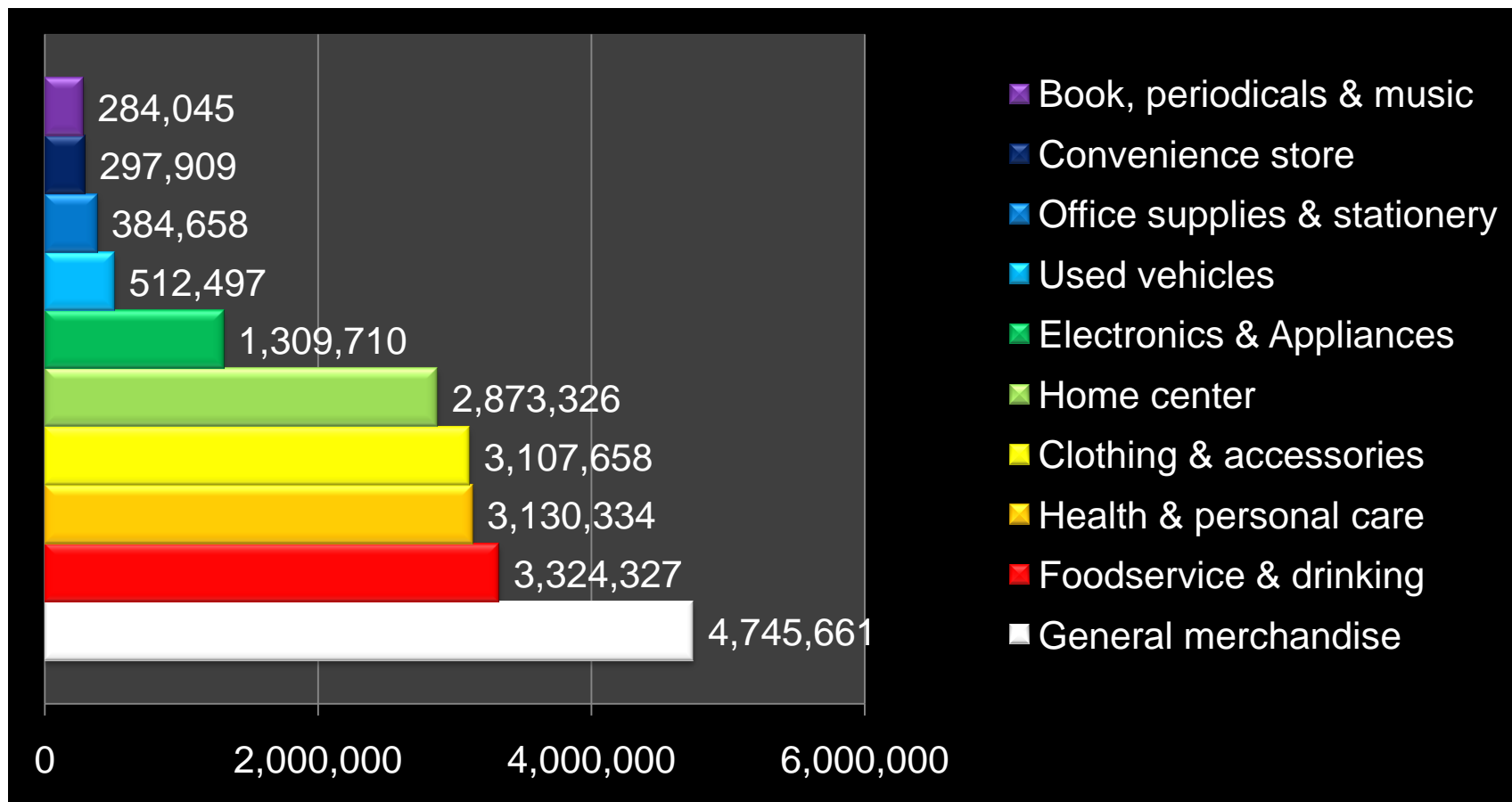
## ***Unmet 2008 LOCAL demand at 2-mile radius average top 3, 5 & 10 annual potential revenue opportunities***



# Unmet 2008 LOCAL demand summary at 3-mile radius

Rank	Category	Annual Potential Revenues
1	General merchandise	4,745,661
2	Foodservice & drinking	3,324,327
3	Health & personal care	3,130,334
4	Clothing & accessories	3,107,658
5	Home center	2,873,326
6	Electronics & Appliances	1,309,710
7	Used vehicles	512,497
8	Office supplies & stationery	384,658
9	Convenience store	297,909
10	Book, periodicals & music	284,045
Average top 3		3,733,441
Average top 5		3,436,261
Average top 10		1,997,013

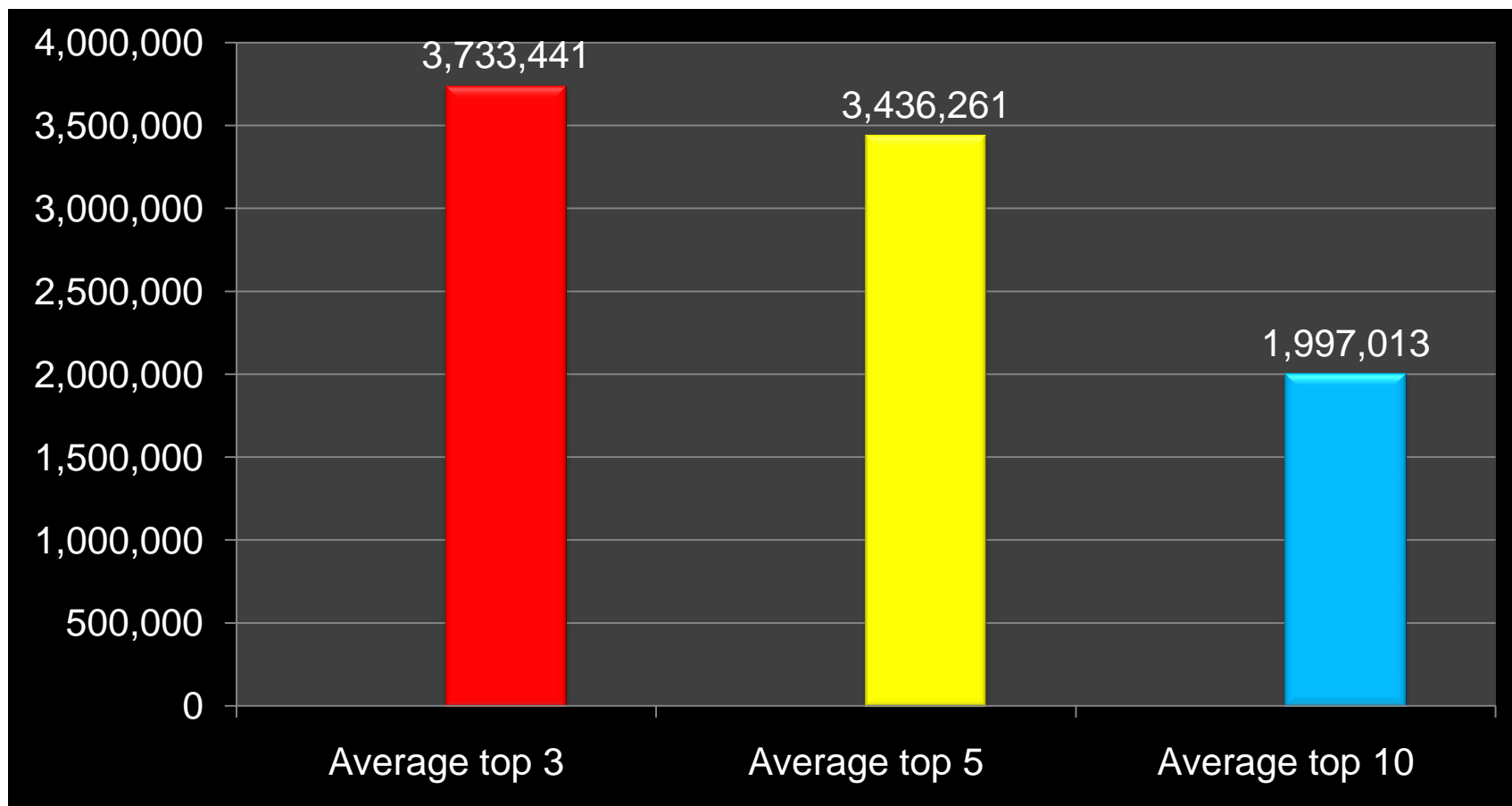
## Unmet 2008 LOCAL demand at 3-mile radius top 10 categories



- Book, periodicals & music
- Convenience store
- Office supplies & stationery
- Used vehicles
- Electronics & Appliances
- Home center
- Clothing & accessories
- Health & personal care
- Foodservice & drinking
- General merchandise



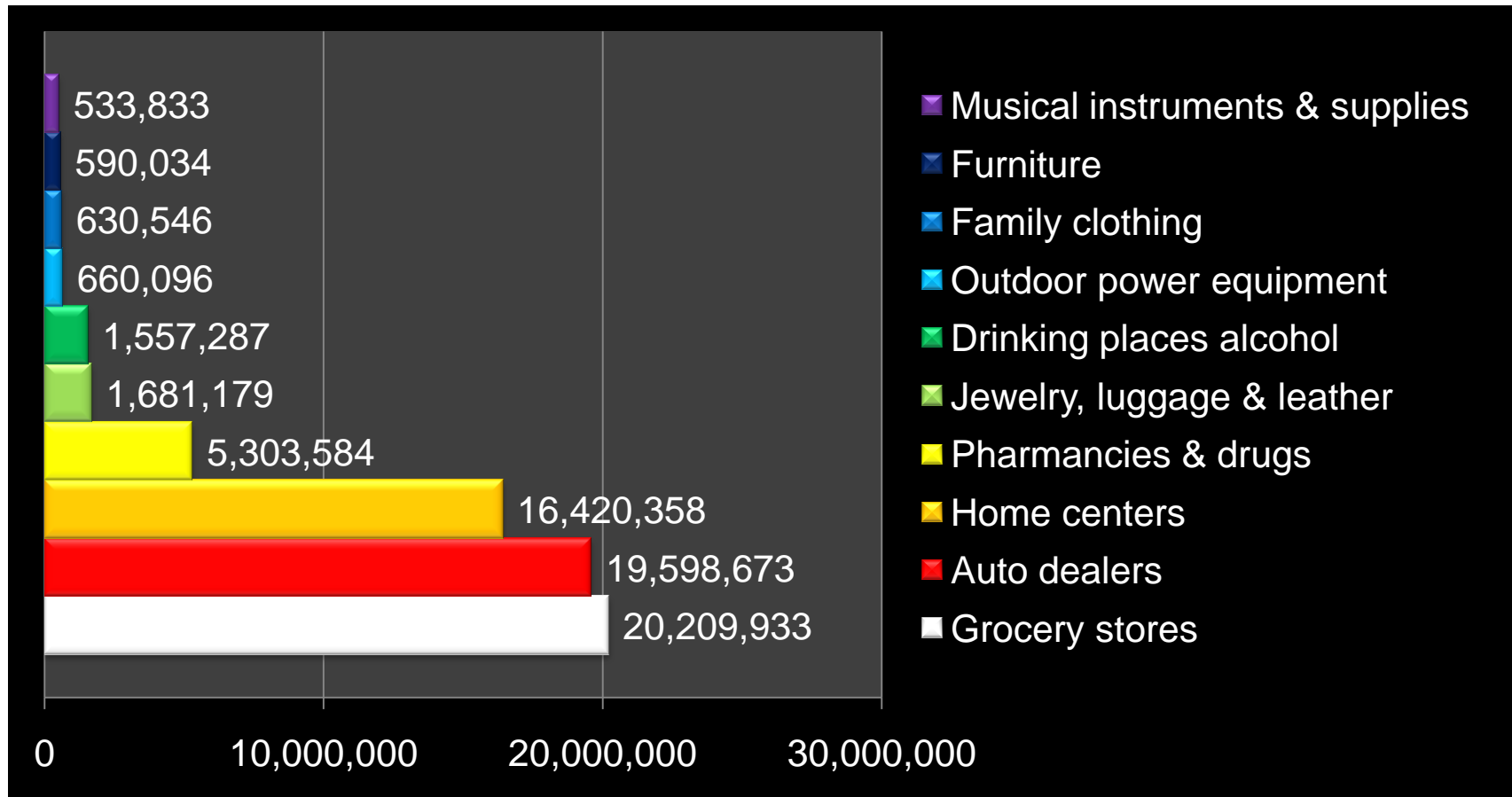
## ***Unmet 2008 LOCAL demand at 3-mile radius average top 3, 5 & 10 annual potential revenue opportunities***



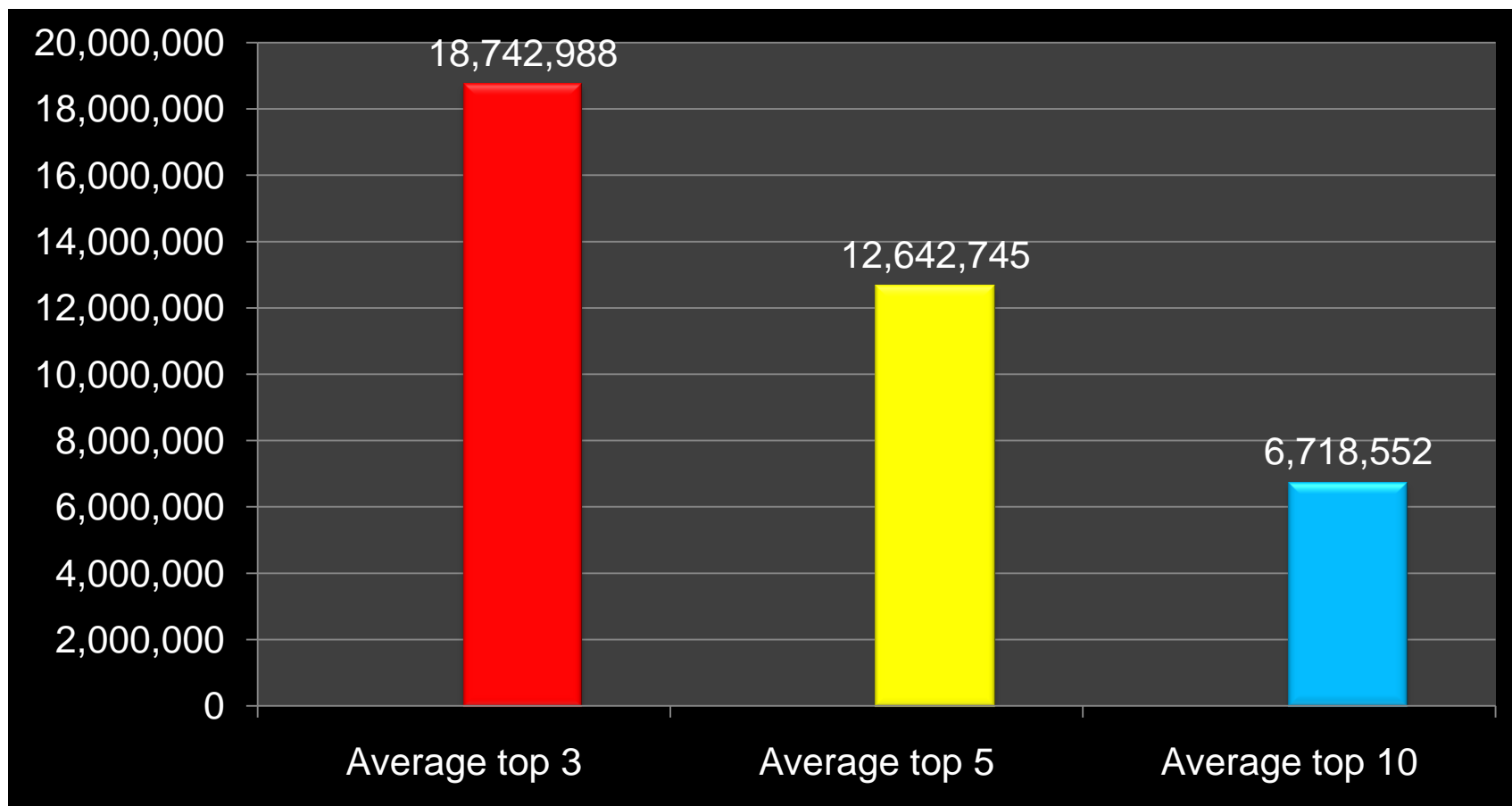
# Unmet 2008 LOCAL demand summary in 78154 zip code

Rank	Category	Annual Potential Revenues
1	Grocery stores	20,209,933
2	Auto dealers	19,598,673
3	Home centers	16,420,358
4	Pharmacies & drugs	5,303,584
5	Jewelry, luggage & leather	1,681,179
6	Drinking places alcohol	1,557,287
7	Outdoor power equipment	660,096
8	Family clothing	630,546
9	Furniture	590,034
10	Musical instruments & supplies	533,833
Average top 3		18,742,988
Average top 5		12,642,745
Average top 10		6,718,552

## Unmet 2008 LOCAL demand in 78154 zip code top 10 categories



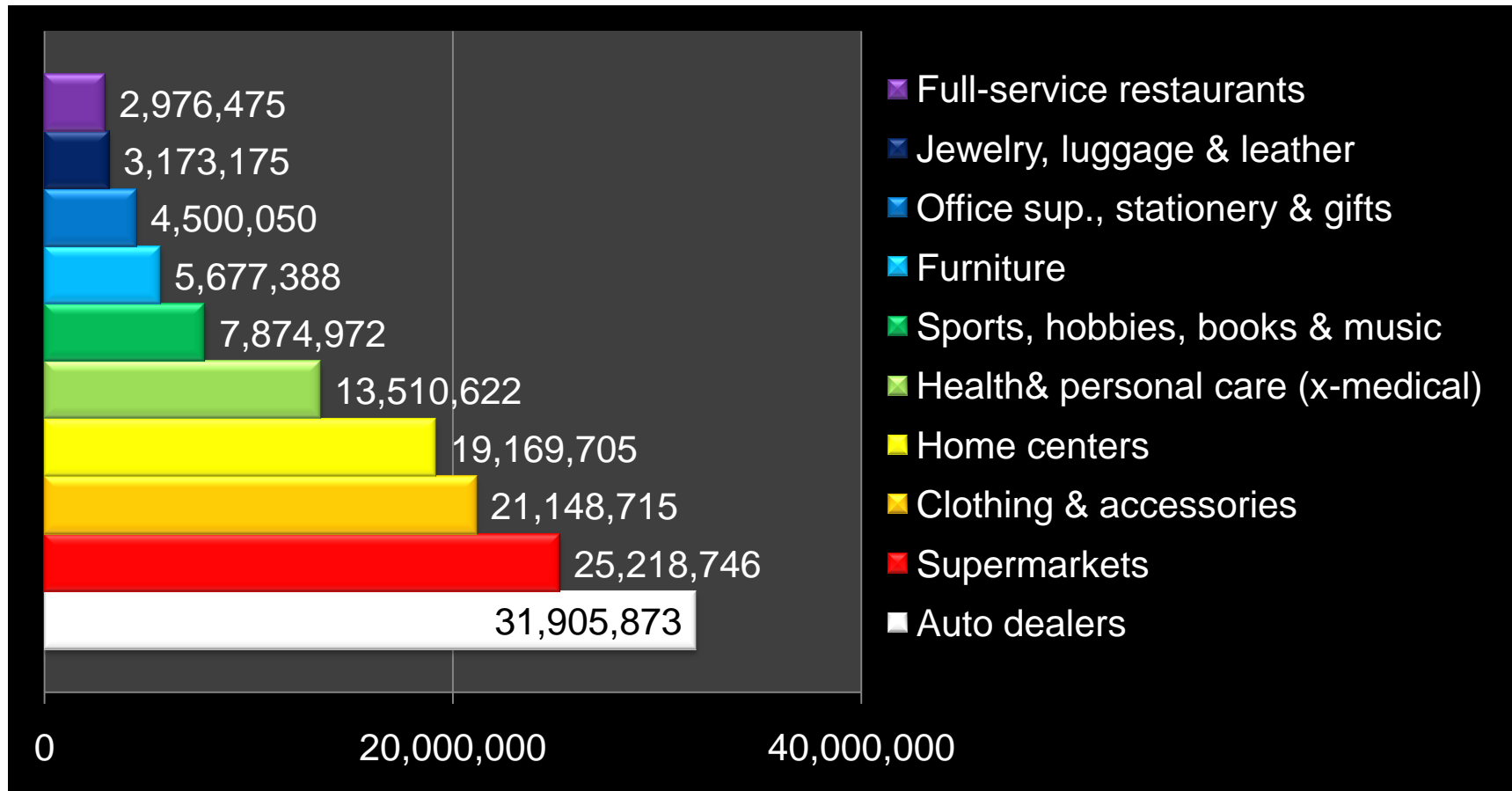
## ***Unmet 2008 LOCAL demand in zip code 78524 average top 3, 5 & 10 annual potential revenue opportunities***



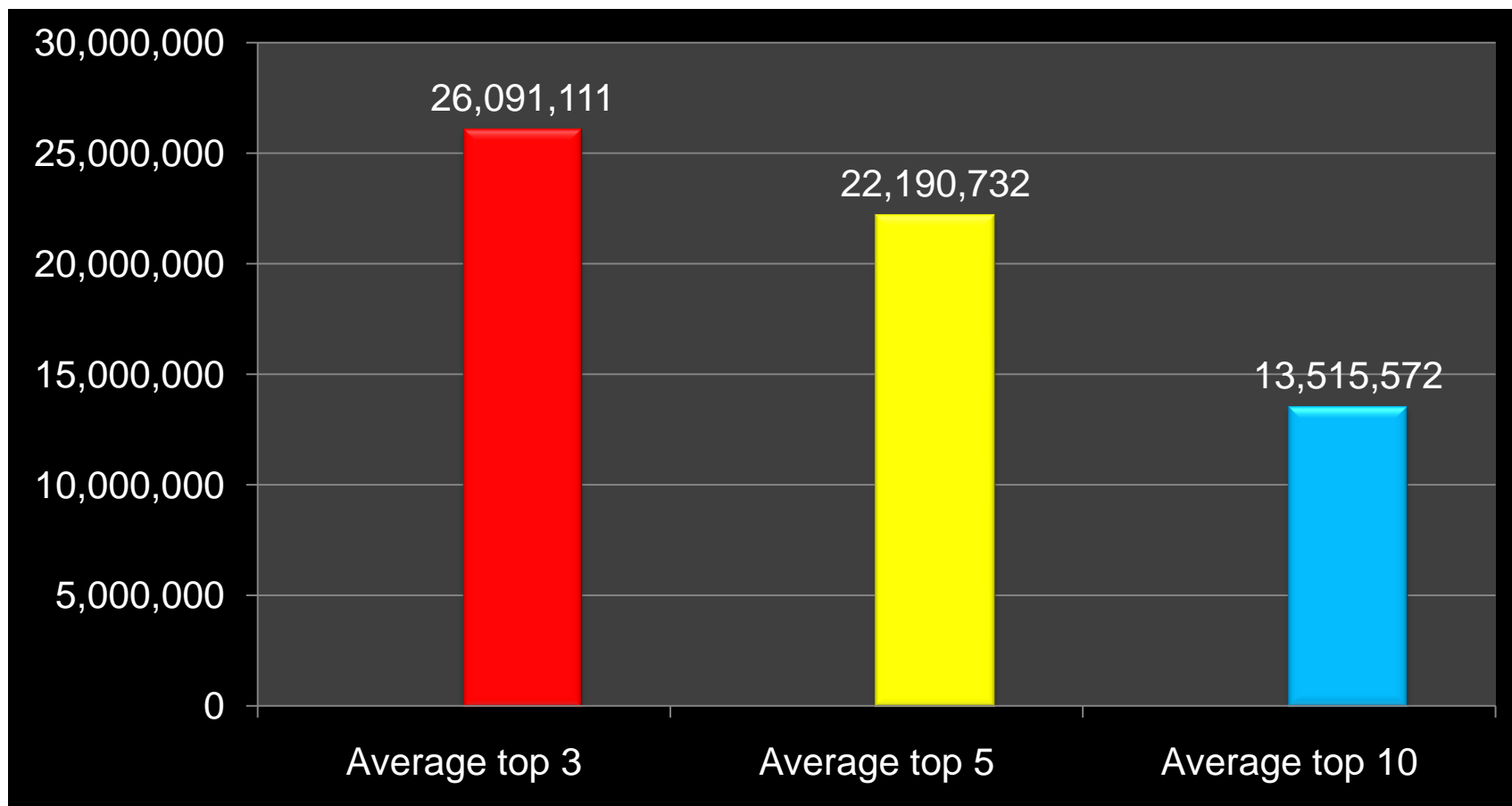
# Unmet 2008 LOCAL demand summary in City of Schertz

Rank	Category	Annual Potential Revenues
1	Auto dealers	31,905,873
2	Supermarkets	25,218,746
3	Clothing & accessories	21,148,715
4	Home centers	19,169,705
5	Health & personal care (x-medical)	13,510,622
6	Sports, hobbies, books & music	7,874,972
7	Furniture	5,677,388
8	Office sup., stationery & gifts	4,500,050
9	Jewelry, luggage & leather	3,173,175
10	Full-service restaurants	2,976,475
Average top 3		26,091,111
Average top 5		22,190,732
Average top 10		13,515,572

## Unmet 2008 LOCAL demand in City of Schertz top 10 categories



## ***Unmet 2008 LOCAL demand in City of Schertz average top 3, 5 & 10 annual potential revenue opportunities***

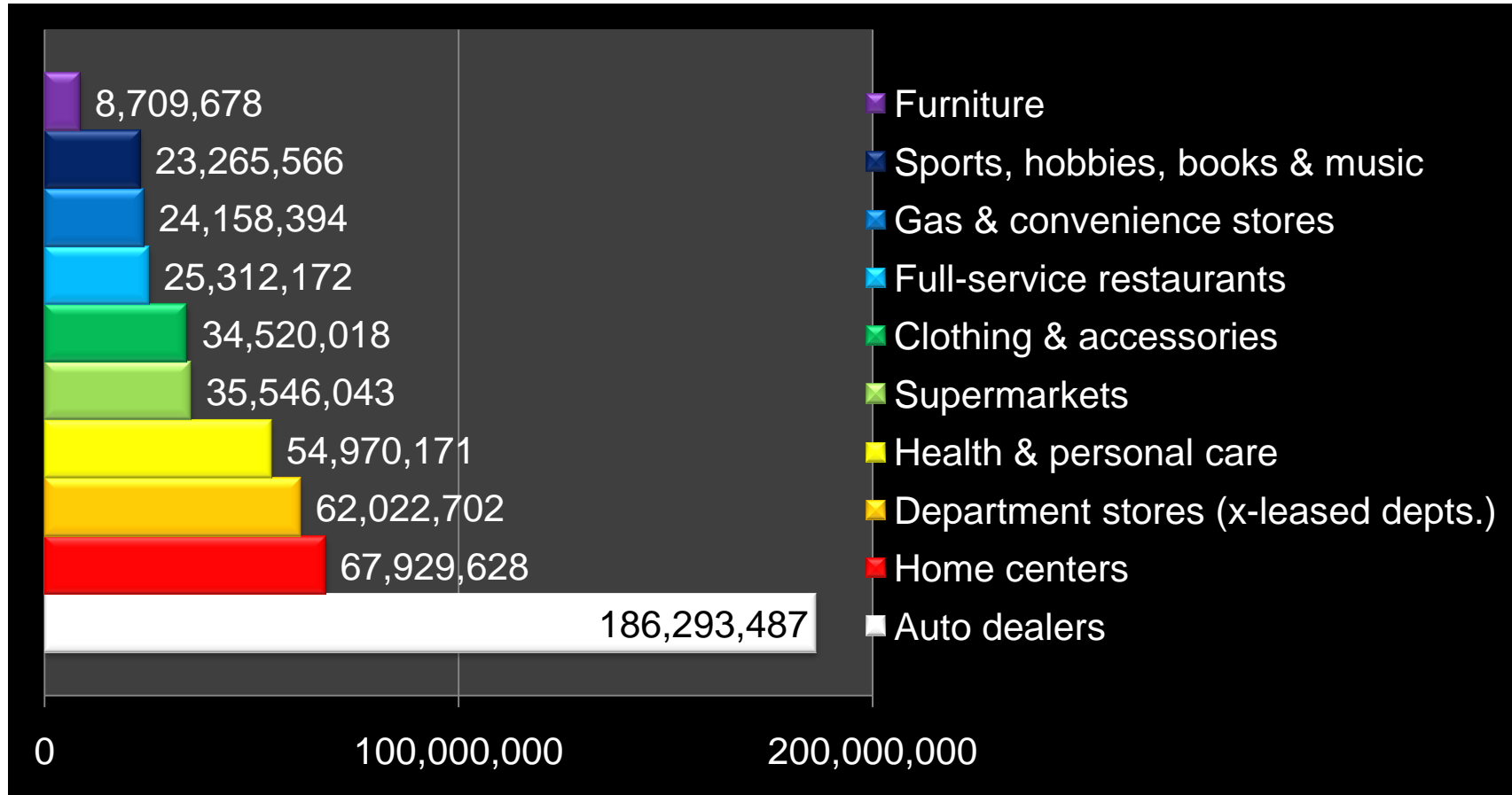


# Unmet 2008 LOCAL demand summary in Guadalupe County

1	Auto dealers	186,293,487
2	Home centers	67,929,628
3	Department stores (x-leased depts.)	62,022,702
4	Health & personal care	54,970,171
5	Supermarkets	35,546,043
6	Clothing & accessories	34,520,018
7	Full-service restaurants	25,312,172
8	Gas & convenience stores	24,158,394
9	Sports, hobbies, books & music	23,265,566
10	Furniture	8,709,678
Average top 3		105,415,272
Average top 5		81,352,406
Average top 10		52,272,786



## Unmet 2008 LOCAL demand in Guadalupe County top 10 categories



## *Unmet 2008 LOCAL demand in Guadalupe County average top 3, 5 & 10 annual potential revenue opportunities*

