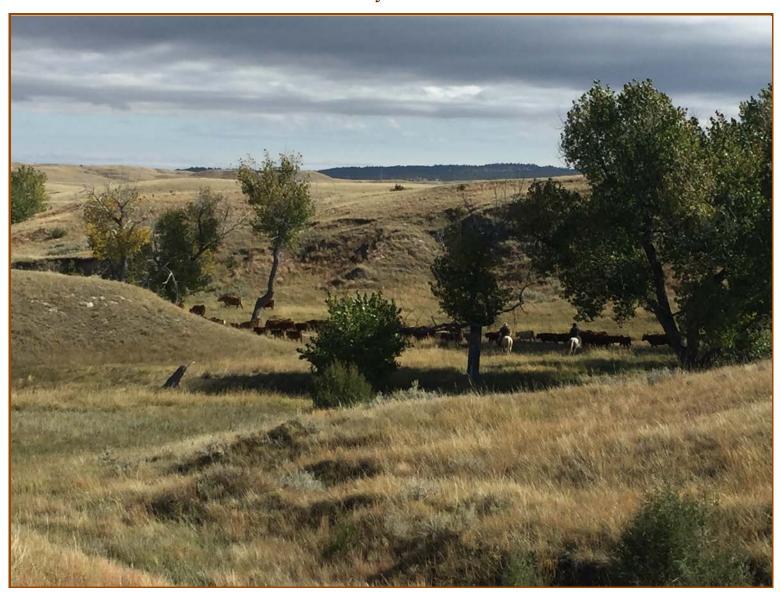


LAND BROKERS, LLC

Specializing in Farm, Ranch, Recreational & Auction Properties

Proudly Presents



HAT CREEK BREAKS RANCH

Lusk, Niobrara County, Wyoming

Lush pastures, pine and cedar draws, exceptional hunting make up this historic ranch.

LOCATION & ACCESS

The Hat Creek Breaks Ranch is located approximately 15 miles northwest of Lusk, Wyoming. To access the ranch, travel north on US Highway 85 for approximately seven miles; turn left onto Petz Road, a good graveled county road, and travel west for approximately six miles to the ranch turnoff onto a private gravel road; following this two mile private road leads to the ranch boundary then onto the outbuildings and ending at the ranch home.

The ranch provides a private, secluded setting but is only minutes from the town of Lusk, population 1,567 and county seat for Niobrara County. This traditional rural town extends a friendly hometown ambience. There is an excellent K-12 school system with a low student/teacher ratio. Bus service is provided by the Niobrara County School District for students living at the OW Ranch.

The property is approximately fifteen minutes from Lusk, which is located in the far east-central part of Wyoming, approximately 30 miles from the intersection of the Nebraska and South Dakota state lines. Several towns and cities in the four-state area are in close proximity to and easily accessed from the ranch:

Lusk, Wyoming (population 1,567) 15 miles southeast Torrington, Wyoming (population 6,501) 66 miles south Crawford, Nebraska (population 969) 68 miles east Chadron, Nebraska (population 5,767) 91 miles east Scottsbluff, Nebraska (population 15,039) 94 miles southeast Casper, Wyoming (population 55,316) 113 miles west Deadwood, South Dakota (population 1,270) 138 miles northeast Rapid City, South Dakota (population 67,956) 153 miles northeast Cheyenne, Wyoming (population 59,466) 157 miles south Denver, Colorado (population 701,621) 256 miles south

SIZE & DESCRIPTION

3,043± Deeded Acres

The Hat Creek Breaks Ranch is a very scenic and productive ranch. Towering cottonwood trees line the bottomland of the lower portion of the ranch and provide excellent livestock protection. The present owners find this area very conducive during calving season which is close to the headquarters where there is a set of working corrals and a 72' X 108' barn. The upper end of the ranch has pine and cedar tree-covered ridges as well as open, rolling hard grass-covered rangeland which is known for excellent gains on cattle. The elevation on the property varies between 4,500 and 4,800 feet above sea level.



RANCH OPERATIONS / CARRYING CAPACITY

The Hat Creek Breaks Ranch is an extremely well-watered and well-balanced operation. With the low elevation of approximately 4,500 feet above sea level, the winters on the ranch are relatively mild. Historically, one-half to one ton of hay per cow is required as supplemental feed during the winter months.

The ranch currently has nine pastures with 20 watering points located throughout the ranch. There are seven wells that include the three new solar wells that were installed in 2017. These new solar wells have high-end Lorenz pumps and solar panels. A 3,000 gallon storage tank was put on the highest point by the 25 GPM well located on the western side of the ranch. Water from this tank then gravity feeds high-pressure water to six stock tanks. In 2018, the current owners plan to extend the existing pipeline to three more pastures as well as installing another 5,000 gallon concrete cistern.

The Hat Creek Breaks Ranch has historically run 125 cow/calf pairs year-round. The grass found on the ranch is high quality with a variety of hard grass species, rich in protein content. The ranch is cross-fenced into nine pastures for flexible management and efficient grazing rotation. All of the fences are in good condition and while some are on true boundary lines, several of the fences are in place for convenience.

The primary objective of rotational grazing is to maximize the utilization of the grass in the northern pastures during the summer grazing season. The ranch is fenced so that cattle are prevented access to the pine tree-covered hillsides during the winter but the deep and wide cottonwood-lined draws provide natural protection during the winter months and through calving season.

Two separate 80 acre dryland hay fields; one of which has been seeded with Falcata alfalfa. This type of alfalfa is self-maintaining and a non-bloat variety.

The following two livestock sale barns are approximately an hour from the Hat Creek Breaks Ranch:

- Crawford Livestock Market, Crawford, Nebraska: Fall sales dates at the Crawford Livestock Market are scheduled every Friday with special weigh-up and calf sales dates starting in October. For more information, please visit the Crawford Livestock Market website at https://www.crawfordlivestock.com/.
- The Torrington Livestock Markets, located in Torrington, Wyoming, is approximately 66 miles south of the ranch. According to their website at http://www.torringtonlivestock.com/: Torrington Livestock Markets is Wyoming's largest livestock market offering cattle for sale daily by several marketing options; live Cattle Auctions, Video Cattle Auctions & Private Treaty. All classes of cattle are for sale every Friday. Yearling & Calf sales are held every Wednesday, August through March. Special Bred Cow, Pair & Calf sales are held on Mondays as advertised throughout the fall.

"Carrying capacity can vary due to weather conditions and management practices. Interested parties should conduct their own analysis."



IMPROVEMENTS

The custom-built home on the ranch offers privacy and seclusion and is located two miles from the end of the graveled county road on an elevated and graveled private road. The great room of the home with a 7100 Quadrafire fireplace provides spectacular views of the Hat Creek breaks from the triple-paned Pella windows that dominate the west wall. There are also large Pella glass doors that open onto the 1,100 sq. ft. maintenance-free deck. The home has a large, well-appointed kitchen with appliances, large walk-in pantry with an abundance of storage, dining room as well as four bedrooms each with walk-in closets, 4.5 bathrooms, exercise room, game room, large office, storage rooms, and a full, finished walkout basement along with an attached 1,080 sq. ft. garage.

Other amenities include the following:

- oversized, geothermal heating/cooling system
- · large whirlpool bath in master suite
- electronic gadget capability in seven rooms: CATV 5 hi-speed internet cable, 2 speaker wiring for central sound system and cabling for TV
- generator throw-out switches for house, barns and original homestead facilities
- metal clad exterior triple-pane Pella windows and door with enclosed mini blinds
- centralized hot & cold water shut-off valves for all water outlets
- insulated quiet floors
- super-efficient 8-inch exterior wall insulation sealed with thick plastic wrap behind interior finish walls and ceilings
- fireproof low-maintenance masonry siding (looks like cedar)
- steel soffits and roof
- French drains around entire foundation
- large game fenced orchard and garden area with northern hardy peach, pear, apple, cherry and plum trees on a drip-line system

Other improvements on the Hat Creek Breaks Ranch include the following:

- 72' X 108 ft. Morton indoor cattle working facility with four indoor horse/calving stalls with exterior runs. Each run has an automatic Ritchie water tanks.
- 1,344 sq. ft. equipment storage building
- 1,215 sq. ft. farm utility loafing shed
- 112 sq. ft. loafing shed
- Two (2) tool sheds: 1,008 sq. ft. and 160 sq. ft.
- Set of working corrals





Hat Creek Breaks Ranch
www.ClarkLandBrokers.com





UTILITIES

Electricity – Niobrara Electric Association
Gas/Propane – Local providers in the area
Communications – CenturyLink.
Water – Private well
Sewer – Septic system
Television/Internet – Satellite

REAL ESTATE TAXES

According to the Niobrara County Assessor's records, the real estate taxes for the Hat Creek Breaks Ranch are approximately \$8,169 annually.

MINERAL RIGHTS

Any and all mineral rights associated with the ranch will be transferred to Buyer at day of closing.



RECREATION & WILDLIFE

The Hat Creek Breaks Ranch offers privacy and seclusion which along with the topography and vegetation found throughout the ranch provide excellent habitat for a variety of wildlife.

The ranch and surrounding area is well known for its abundance of elk, trophy mule deer, whitetail deer, and antelope. A flock of wild turkeys along with sharp-tail grouse, sage grouse, Hungarian partridges, bobcats and coyotes also frequent the ranch. This beautiful and contiguous ranch is located in Area 126 for elk hunting, Area 13 for deer, and Area 9 for antelope. Please see the Wyoming Game and Fish web-site at https://wgfd.wyo.gov/ for more specific dates and hunting regulations.

There is a migratory elk herd that regularly visits the ranch. The herd was introduced into the area in 1965 from Yellowstone National Park and the Wyoming Game & Fish Department currently estimates that 500 to 600 head of elk travels from the Rawhide Buttes south of Lusk to the breaks north of Lusk. The current owner has not commercially hunted on this ranch. Recently, Area 126 was opened as a general elk hunting season; however, the majority of the land in this area is privately held.

The Hat Creek Breaks Ranch offers great opportunities for hunters, equestrians, and all outdoor enthusiasts.



Hat Creek Breaks Ranch
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WATER RESOURCES

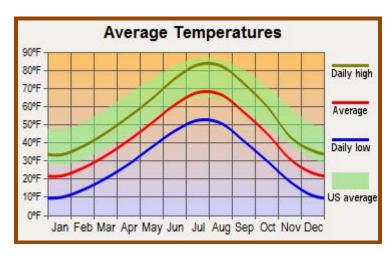
The ranch has an exceptionally good water supply with approximately three miles of pipeline and seven domestic/stock wells. Three ponds that hold water during years with normal rainfall provide additional water for livestock and wildlife.

The ranch currently has nine pastures with 20 watering points located throughout the ranch. There are seven wells that include the three new solar wells that were installed in 2017. These new solar wells have high-end Lorenz pumps and solar panels. A 3,000 gallon storage tank was put on the highest point by the 25 GPM well located on the western side of the ranch. Water from this tank then gravity feeds high-pressure water to six stock tanks. In 2018, the current owners plan to extend the existing pipeline to three more pastures as well as installing another 5,000 gallon concrete cistern.

A complete description of the surface and ground water rights will be readily available to prospective buyers upon request. In the event of a sale, all water rights permitted and adjudicated to the property shall be transferred to the buyer.

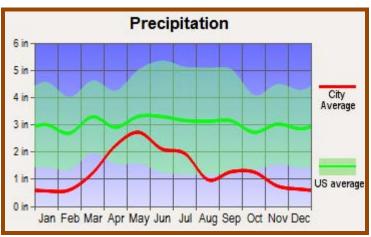
CLIMATE

According to the High Plains Regional Climate Center at the University of Nebraska, the average annual precipitation for the Lusk, Wyoming area is approximately 16.81 inches including 45.1 inches of snow fall. The average high temperature in January is 39 degrees, while the low is 12 degrees. The average high temperature in July is 91 degrees, while the low is 58 degrees. The charts to the right are courtesy of www.city-data.com.



STATE OF WYOMING

Wyoming is a state that offers an incredible diversity of activities, geography, climate, and history. Just a territory in 1869, Wyoming became the 44th state in 1890. The state's population is 563,626, and provides a variety of opportunities and advantages for persons wishing to establish residency.



Wyoming's energy costs are the second lowest in the nation, and the cost of living index is below the national average. Wyoming ranks among the top 10 in the entire United States for educational performance. There is no state income tax, and Wyoming offers an extremely favorable tax climate:

- No personal income tax
- No corporate income tax
- No gross receipts tax
- No inventory tax

- Low retail sales tax
- Low property tax
- Favorable inheritance tax
- Favorable unemployment tax

According to Michael B. Sauter, Alexander E. M. Hess, Samuel Weigley, and Ashley C. Allen of 24/7 Wall Street, Wyoming is a model of good management and a prospering population. The state is particularly efficient at managing its debt, owing the equivalent of just 20.4% of annual revenue in fiscal 2010. Wyoming also has a tax structure that, according to the Tax Foundation, is the nation's most-favorable for businesses - it does not have any corporate income taxes. The state has experienced an energy boom in recent years. The mining industry, which includes oil and gas extracting, accounted for 29.4% of the state's GDP; more than in any other state. As of last year, Wyoming's poverty, home foreclosure, and unemployment rates were all among the lowest in the nation.

COMMUNITY AMENITIES

Lusk, Wyoming has all the desirable amenities of a traditional, rural Wyoming town. It has an excellent school system with a low student/teacher ratio (K-12), two banks, several churches, restaurants, a town library, fairgrounds, hospital, an incredible nine-hole golf course, a weekly newspaper, retail stores, and veterinary clinic. Lusk also has a 5,058 foot paved, lighted airstrip suitable for small jets and all private planes, at an elevation of 4,964 feet above sea level. Additional information about Lusk and Niobrara County can be found at www.luskwyoming.com.

Commercial airline service is available at Scottsbluff, Nebraska; Casper, Wyoming; Rapid City, South Dakota; Cheyenne, Wyoming; and Denver, Colorado. The following is information on each of these airports:

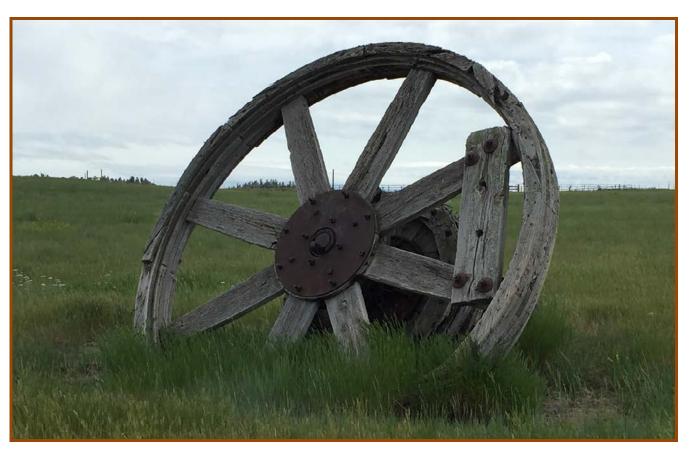
Scottsbluff, Nebraska: Great Lakes Airlines provides flights to and from Denver, Colorado from the Western Nebraska Regional Airport. Valley Airways, fixed base operator for the airport, provides charter flights, in-transit charter refueling, airplane maintenance and repair and flight training. For more information, please visit http://www.flyscottsbluff.com. Complete aeronautical information for the Western Nebraska Regional Airport can be found at http://www.airnav.com/airport/KBFF.

Casper, Wyoming: Delta and United provide daily air service with connections to Denver, and Salt Lake City, Utah, while Allegiant provides service to select locations from the Natrona County International Airport. This airport also has charter flights and rental cars available. For more information, please visit http://www.iflycasper.com. Complete aeronautical information can be found at http://www.airnav.com/airport/CPR.

Rapid City, South Dakota: The Rapid City Regional Airport is located eight miles southeast of Rapid City, South Dakota. This is a commercial airport offering daily flights from Allegiant Air, American, Delta, and United. For specific information about the airport, flight schedules, amenities as well as relevant links about Rapid City and the surrounding area, visit http://www.rcgov.org/Airport.

Cheyenne, Wyoming: Great Lakes Airlines operates flights daily from Cheyenne to Denver International Airport. The airline currently has code share agreements with United and Frontier Airlines to connect you with flights around the world. Cheyenne aeronautical information can be found at http://www.cheyenneairport.com/.

Denver, Colorado: Denver International Airport is open 24-hours-a-day, seven days a week and is served by most major airlines and select charters, providing nonstop daily service to more than 170 national and international destinations. For more information, visit the official web site for Denver International Airport: http://www.flydenver.com.





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www.ClarkLandBrokers.com

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OFFERING PRICE

\$3,500,000

The Seller shall require an all cash sale. The Seller reserves the right to effectuate a tax-deferred real estate exchange for all or part of the sales price, pursuant to Section 1031 of the Internal Revenue Code and the Treasury Regulations promulgated there under with no liability or expense to be incurred by the Buyer (in connection with the Seller's tax-deferred exchange).



CONDITIONS OF SALE

- I. All offers shall be:
 - A. in writing;
 - B. accompanied by an earnest money deposit check in the minimum amount of \$175,000 (One Hundred Seventy-Five Thousand Dollars); and
 - C. be accompanied with the name, telephone number, and address of the Buyer's personal banker in order to determine financial capability to consummate a purchase.
- II. All earnest money deposits will be deposited in the title company/closing agent's trust account.
- III. The Seller shall provide and pay for an owner's title insurance policy in full satisfaction of the negotiated purchase price.
- IV. Both Buyer and Seller shall be responsible for their own attorney fees.



FENCES AND BOUNDARY LINES

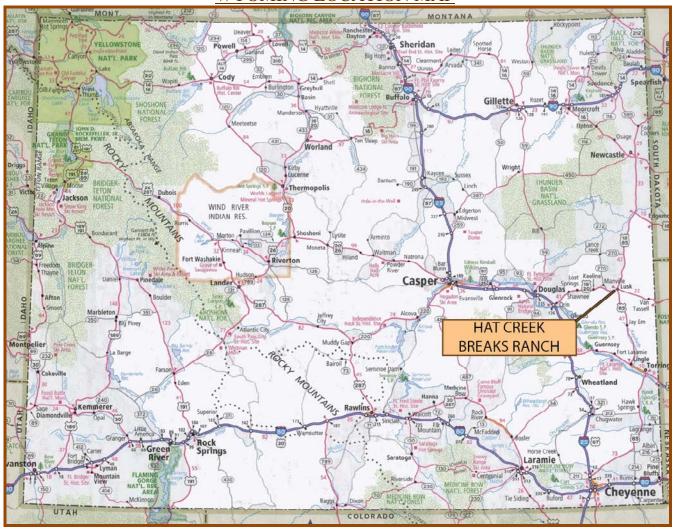
The seller is making known to all potential purchasers that there may be variations between the deeded property lines and the location of the existing fence boundary lines on the subject property. Seller makes no warranties with regard to location of the fence lines in relationship to the deeded property lines, nor does the seller make any warranties or representations with regard to specific acreage within the fenced property lines. Seller is selling the property in an "as is" condition which includes the location of the fences as they exist.

Boundaries shown on accompanying maps are approximate based on the legal description and may not indicate a survey. Maps are not to scale and are for visual aid only. Their accuracy is not guaranteed.

Clark & Associates Land Brokers, LLC is pleased to have been selected as the Exclusive Agent for the Seller of this outstanding offering. All information has been obtained from sources deemed reliable by Clark & Associates Land Brokers, LLC; however, the accuracy of this information is not guaranteed or warranted by either Clark & Associates Land Brokers, LLC, or the Sellers, and prospective buyers are charged with making and are expected to conduct their own independent investigation of the information contained herein. This offering is subject to prior sale, price change, correction or withdrawal without notice.

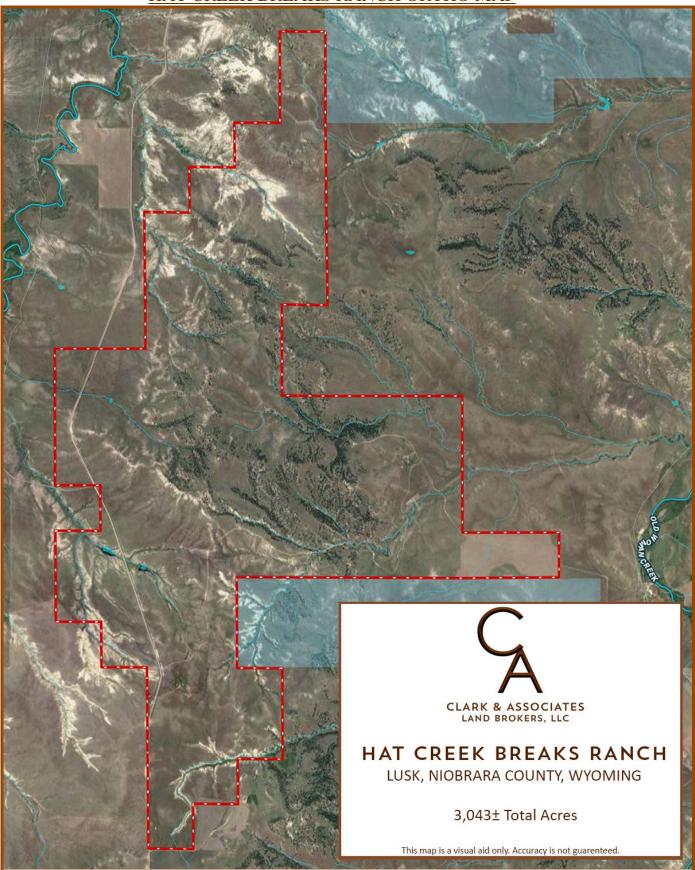
Notice to Buyers: Wyoming Real Estate Law requires that the listing Broker and all licensees with the listing Broker make a full disclosure, in all real estate transactions, of whom they are agents and represent in that transaction. <u>All prospective buyers must read, review and sign a Real Estate Brokerage Disclosure form prior to any showings.</u> **Clark & Associates Land Brokers, LLC with its sales staff is an agent of the seller in this listing.**

WYOMING LOCATION MAP



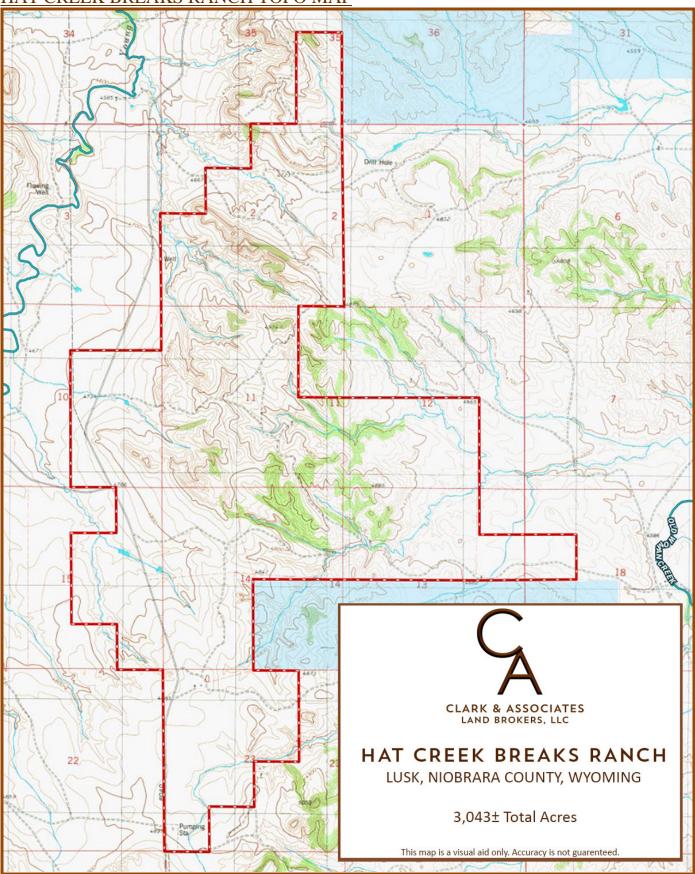
NOTES

HAT CREEK BREAKS RANCH ORTHO MAP

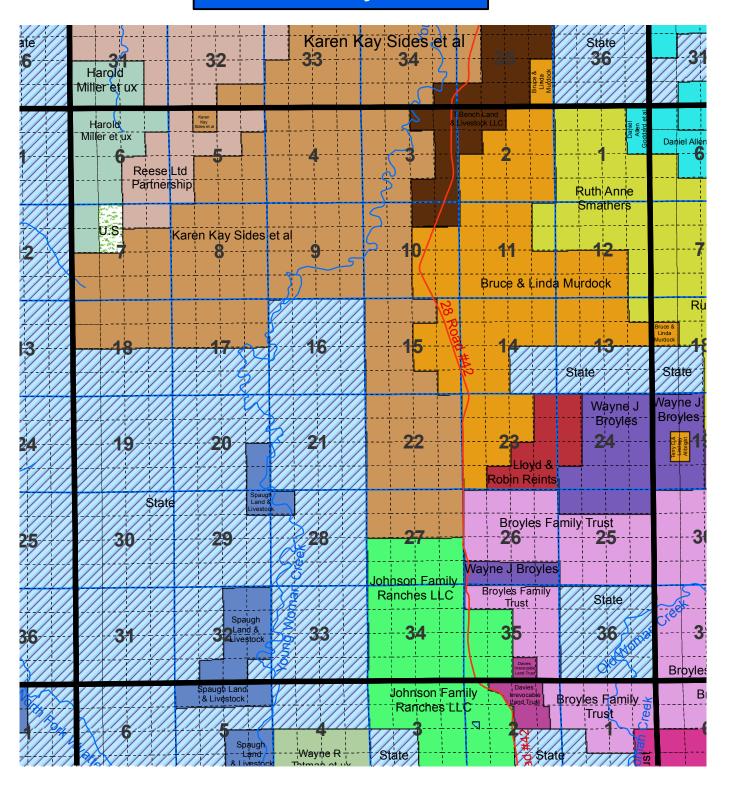


Hat Creek Breaks Ranch Page 17

HAT CREEK BREAKS RANCH TOPO MAP



Niobrara County T 34 R 64





The Niobrara County Assessor's Office intends this information to be a representation of property characteristics and value for Tax Purposes only. The user of this information is responsible for further verification of data.

For additional information or to schedule a showing, please contact:



Cory Clark
Broker / Owner

Office: (307) 334-2025 Mobile: (307) 351-9556

clark@clarklandbrokers.com

Licensed in WY, MT, SD, ND, NE & CO



Scott Leach Associate Broker

Mobile: (307) 331-9095

scott@clarklandbrokers.com

Licensed in WY, SD & NE

Clark & Associates Land Brokers, LLC

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Lusk, WY Office

736 South Main Street • PO Box 47 Lusk, WY 82225

Cory G. Clark - Broker / Owner

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Dean Nelson – Sales Associate

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210 Center Street, Suite 110 Kaycee, WY 82639

Mark McNamee - Associate Broker/Auctioneer/ Owner

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Billings & Miles City, MT Offices

6806 Alexander Road Billings, MT 59105

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515 National Street • PO Box 307 Belle Fourche, SD 57717

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Logan Schliinz - Associate Broker

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PO Box 1395, Douglas, WY 82633 1878 N Glendo Hwy, Glendo, WY 82213

Scott Leach - Associate Broker

(307) 331-9095 ~ scott@clarklandbrokers.com Licensed in WY, SD & NE

Greybull, WY Office

3625 Greybull River Road, PO Box 806 Greybull, WY 82426

Ken Weekes – Sales Associate

(307) 272-1098 ~ kenrweekes@gmail.com Licensed in WY

Hat Creek Breaks Ranch

NIOBRARA COUNTY:

T34N, R63W

Section 18: Lot 2

T34N, R64W

Section 2: Lots 1 & 2, S½NE¼, SE¼, SE¼NW¼, SW¼

Section 10: S½NE¼, SE¼

Section 11: W½NE¼, W½, SE¼

Section 12: SW¼, W½SE¼

Section 13: W½NE¼, SE¼NE¼, NW¼

Section 14: N½, SW¼

Section 15: E½E½, SW¼NE¼, NW¼SE¼

Section 23: W½NE¼, NW¼, N½SW¼, SW¼SW¼

T35N, 64W

Section 35: E½SE¼

Dear Mr. Clark,

Based on the reference land description, a search of the State Engineer's Office and Board of Control records found the following water rights of record:

SURFACE WATER

Permit No. 4659R

Alter Reservoir, Priority Date: May 26, 1937. Certificate Record No. R-1, Page No. 112, Order Record No. 9, Page 718, Proof No. 22117. Source: Dry Draw, trib Young Woman Creek, trib Old Woman Creek, trib South Fork Cheyenne River. Capacity: 4.00 acre-feet. The water is for stock purposes. The reservoir is located:

T34N, R64W

Section 10

NESE

Permit No. 19321S

James Dam # 3 Stock Reservoir, Priority Date: March 15, 2010. Source: Big Draw, trib Old Woman Creek, trib Lance Creek, trib South Fork Cheyenne River. Capacity: 11.20 acre-feet. The water is for stock purposes. The reservoir is located in:

T34N, R64W

Section 13

NENW

GROUND WATER

Permit No. UW 6243

Bump Well No. 1, Priority Date: December 31, 1929. Source: Groundwater. This well is for stock use at 5 gallons per minute at the following location:

T34N, R64W

Section 11

NWSE

Permit No. UW 6244

Ditjon Well No. 1, Priority Date: December 31, 1929. Source: Groundwater. This well is for stock use at 7 gallons per minute at the following location:

T34N, R64W

Section 13

SENW

Permit No. UW 6245

School House Well No. 1, Priority Date: December 31, 1919. Source: Groundwater. This well is for stock use at 5 gallons per minute at the following location:

T34N, R64W

Section 13

SENE

Permit No. UW 6246

Alter & Sharp Well No. 1, Priority Date: December 31, 1947. Source: Groundwater. This well is for stock use at 25 gallons per minute at the following location:

T34N, R64W

Section 14

SWSW

Permit No. UW 6247

Ranch Well No. 1, Priority Date: December 31, 1949 Source: Groundwater. This well is for domestic & stock use at 10 gallons per minute at the following location:

T34N, R64W

Section 23

NWNW

Permit No. UW 40561

Enl. School House Well No. 1, Priority Date: October 13, 1977. Source: Groundwater. This well is for stock use at an additional 5 gallons per minute at the following location:

T34N, R64W

Section 13

SENE

Permit No. UW 139064

James #2 Well, Priority Date: September 14, 2001. Source: Groundwater. This well is for stock use at 3 gallons per minute and a volume of 216,000 gallons annually at the following location:

T34N, R64W

Section 12

SWSW

Permit No. UW 139065

James #3 Well, Priority Date: September 14, 2001. Source: Groundwater. This well is for stock use at 3 gallons per minute and a volume of 300,000 gallons annually at the following location:

<u>T34N, R64W</u>

Section 14

NENW

Permit No. UW 151134

1st Enl James #2 Well, Priority Date: May 12, 2003. Source: Groundwater. This well is for domestic and stock use at 11 gallons per minute and an annual volume of 625,000 gallons annually at the following location:

T34N, R64W

Section 12

SWSW

Permit No. UW 185355

James #5 Well, Priority Date: February 12, 2008. Source: Groundwater. This well is for stock use at 3 gallons per minute and a volume of 500,000 gallons annually at the following location:

T34N, R64W

Section 13 SWNW

Permit No. UW 192239

Enl. Quinn No. 1 Well, Priority Date: February 8, 2010. Source: Groundwater. This well is for miscellaneous use (stock watering pipeline) at 0 gallons per minute this enlargement but 18 gallons per minute on the original and a volume of 1,550,000 gallons annually at the following locations:

T34N, R64W

Section 2 SENE

Section 10 NWSE

Section 11 NWNE

Plus four additional points of use outside the reference land description.

IMPORTANT NOTICE

Clark & Associates Land Brokers, LLC

(Name of Brokerage Company)

REAL ESTATE BROKERAGE DISCLOSURE

When you select a Real Estate Broker Firm, Broker or sales person (all referred to as "Broker") to assist you in a real estate transaction, the Broker may do so in one of several capacities. In accordance with Wyoming's Brokerage Relationships Act, this notice discloses the types of working relationships that are available to you.

Seller's Agent. (Requires written agreement with Seller)

If a Seller signs a written listing agreement with a Broker and engages the Broker as a Seller's agent, the Broker represents the Seller. On properties listed with other brokerage companies, the Broker may work as an agent for the Seller if the Seller agrees to have the Broker work as a subagent. As an agent or subagent for the Seller, the Broker represents the Seller and owes the Seller a duty of utmost good faith, loyalty, and fidelity in addition to the **obligations** enumerated below for Intermediaries. Wyo. Stat. § 33-28-303(a). The Seller may be vicariously liable for the acts of the Seller's Agent or Seller's subagent that are approved, directed or ratified by the Seller.

<u>Customer.</u> (No written agreement with Buyer)

A customer is a party to a real estate transaction who has established no intermediary or agency relationship with any Broker in that transaction. A Broker may work as an agent for the Seller treating the Buyer as a customer or as an agent for the Buyer treating the Seller as a customer. Also when a Buyer or Seller is represented by another Broker, a Broker may work with the other Buyer or Seller as a customer, having no written agreement, agency or intermediary relationship with either party. A Broker working with a customer shall owe no duty of confidentiality to a customer. Any information shared with Broker may be shared with the other party to the transaction at customer's risk. The customer should not tell the Broker any information which the customer does not want shared with the other party to the transaction. The customer should not tell the Broker any information which the customer does not want shared with the other party to the transaction. The Broker must treat the customer honestly and with fairness disclosing all material matters actually known by the Broker. The Broker owes the customer the **obligations** enumerated below for Intermediaries which are marked with asterisks. W.S. § 33-28-310(a).

Buyer's Agent. (Requires written agreement with Buver)

If a Buyer signs a written Buyer Agency Agreement with a Broker, the Broker will act as an agent for the Buyer. If so, the Broker represents the Buyer and owes the Buyer a duty of utmost good faith, loyalty and fidelity in addition to the **obligations** enumerated below for Intermediaries. The Buyer may be vicariously liable for the acts of the Buyer's Agent that are approved, directed or ratified by the Buyer. As a Buyer's Agent, Wyoming law requires the Broker to disclose to potential Sellers all adverse material facts, which may include material facts regarding the Buyer's financial ability to perform the terms of the transaction. Wyo. Stat. § 33-28-304(c). As a Buyer's Agent, the Broker has duties to disclose to the Buyer certain information; therefore, the Seller should not tell the Broker any information which the Seller does not want shared with the Buyer.

Intermediary. (Requires written agreement with Seller and/or Buyer)

The Intermediary relationship is a non-agency relationship which may be established between a Broker and a Seller and/or a Broker and a Buyer. A Seller may choose to engage a Broker as an Intermediary when listing a property. A Buyer may also choose to engage a Broker as an Intermediary. An Intermediary shall not act as an agent or advocate for any party and shall be limited to providing those services set forth below. Wyo. Stat. § 33-28-305.

As an Intermediary (Non-Agent), Broker will not represent you or act as your agent. The parties to a transaction are not legally responsible for the actions of an Intermediary and an Intermediary does not owe

the parties the duties of an agent, including the fiduciary duties of loyalty and fidelity. Broker will have the following **obligations** to you:

- perform the terms of any written agreement made by the Intermediary with any party or parties to the transaction:
- exercise reasonable skill and care;*
- advise the parties to obtain expert advice as to material matters about which the Intermediary knows but the specifics of which are beyond the expertise of the Intermediary;*
- present all offers and counteroffers in a timely manner;*
- account promptly for all money and property the Broker received;*
- keep you fully informed regarding the transaction;*
- obtain the written consent of the parties before assisting the Buyer and Seller in the same real estate transaction as an Intermediary to both parties to the transaction;
- assist in complying with the terms and conditions of any contract and with the closing of the transaction;*
- disclose to the parties any interests the Intermediary may have which are adverse to the interest of either party;
- disclose to prospective Buyers, known adverse material facts about the property;*
- disclose to prospective Sellers, any known adverse material facts, including adverse material facts pertaining to the Buyer's financial ability to perform the terms of the transaction;*
- disclose to the parties that an Intermediary owes no fiduciary duty either to Buyer or Seller, is not allowed to negotiate on behalf of the Buyer or Seller, and may prohibited from disclosing information about the other party, which if known, could materially affect negotiations in the real estate transaction.

As Intermediary, the Broker will disclose all information to each party, but will not disclose the following information without your informed consent:

- the motivating factors for buying or selling the property;
- that you will agree to financing terms other than those offered, or
- any material information about you, unless disclosure is required by law or if lack of disclosure would constitute dishonest dealing or fraud.

<u>Change From Agent to Intermediary – In – House Transaction</u>

If a Buyer who has signed a Buyer Agency Agreement with the Broker wants to look at or submit an offer on property Broker has listed as an agent for the Seller, the Seller and the Buyer may consent in writing to allow Broker to change to an Intermediary (non-agency) relationship with both the Buyer and the Seller. Wyo. Stat. § 33-28-307.

An established relationship cannot be modified without the written consent of the Buyer or the Seller. The Buyer or Seller may, but are not required to, negotiate different commission fees as a condition to consenting to a change in relationship.

<u>Designated Agent.</u> (requires written designation by the brokerage firm and acknowledgement by the Buyer or Seller)

A designated agent means a licensee who is designated by a responsible broker to serve as an agent or intermediary for a Seller or Buyer in a real estate transaction. Wyo. Stat. § 33-28-301 (a)(x).

In order to facilitate a real estate transaction a Brokerage Firm may designate a licensee as your agent or intermediary. The Designated Agent will have the same duties to the Buyer and Seller as a Buyer's or Sell's Agent or Intermediary. The Broker or an appointed "transaction manager" will supervise the transaction and will not disclose to either party confidential information about the Buyer or Seller. The designation of agency may occur at the time the Buyer or Seller enters into an agency agreement with the Brokerage Firm or the designation of agency may occur later if an "in house" real estate transaction occurs. At that time, the Broker or "transaction manager" will immediately disclose to the Buyer and Seller that designated agency will occur.

Duties Owed by An Agent But Not Owed By An Intermediary.

WHEN ACTING AS THE AGENT FOR ONE PARTY (EITHER BUYER OR SELLER), BROKER HAS FIDUCIARY DUTIES OF UTMOST GOOD FAITH, LOYALTY, AND FIELITY TO THAT ONE PARTY. A BROKER ENGAGED AS AN INTERMEDIARY DOES NOT REPRESENT THE BUYER OR THE SELLER AND WILL NOT OWE EITHER PARTY THOSE FIDUCIARY DUTIES. HOWEVER, THE INTERMEDIARY MUST EXERCISE REASONABLE SKILL AND CARE AND MUST COMPLY WITH WYOMING LAW. AN INTERMEDIARY IS NOT AN AGENT OF ADVOCATE FOR EITHER PARTY. SELLER AND BUYER SHALL NOT BE LIABLE FOR ACTS OF AN INTERMEDIARY, SO LONG AS THE INTERMEDIARY COMPLIES WITH THE REQUIREMENTS OF WYOMING'S BROKERAGE RELATIONSHIPS ACT. WYO. STAT. § 33-28-306(a)(iii).

THIS WRITTEN DISCLOSURE AND ACKNOWLEDGMENT, BY ITSELF, SHALL NOT CONSTITUTE A CONTRACT OR AGREEMENT WITH THE BROKER OR HIS/HER FIRM. UNTIL THE BUYER OR SELLER EXECUTES THIS DISCLOSURE AND ACKNOWLEDGEMENT, NO REPRESENTATION AGREEMENT SHALL BE EXECUTED OR VALID. WYO. STAT. § 33-28-306(b).

NO MATTER WHICH RELATIONSHIP IS ESTABILSHED, A REAL ESTATE BROKER IS NOT ALLOWED TO GIVE LEGAL ADVICE. IF YOU HAVE QUESTIONS ABOUT THIS NOTICE OR ANY DOCUMENT IN A REAL ESTATE TRANSACTION, CONSULT LEGAL COUNSEL AND OTHER COUNSEL BEFORE SIGNING.

The amount or rate of a real estate commission for any brokerage relationships is not fixed

by law. It is set by each Broker indithe Broker.	vidually and may be negotiable be	etween the Buyer or Seller and
On	I provided (Seller) (Buyer) with a cour records.	py of this Real Estate Brokerage
Brokerage Company		
Clark & Associates Land Bro PO Box 47 Lusk, WY 82225 Phone: 307-334-2025 Fax: 30	·	
Ву		
I/We have been given a copy and		
Disclosure.		
SELLER	DATE	TIME
BUYER	DATE	TIME