



## CHANGE ORDER

THIS CHANGE ORDER (the "Change Order") modifies and supplements the System Purchase and Installation Agreement (the "Agreement") identified below:

Effective Date of the Agreement 04/22/2020, by and between  
Blue Raven Solar, LLC ("Company"), and  
Anneke Brown ("Customer").

NOW THEREFORE, for good and valuable consideration, the parties agree to the following changes and supplements to the Agreement:

1. **Changes.** Company is hereby directed to make the following changes in the performance of the Agreement (the "Changes"). The Changes are described as follows:

Estimated System Size: 9.135  
Estimated First Year System Production: 13427  
Estimated Total System Price (including Change Order Price): 64104  
Estimated Federal Tax Credit: 16667.04  
Estimated State Incentive: 0  
Other Estimated Credits: 500  
Optional Down Payment: 0

NON-STANDARD WORK:  
\_\_\_\_\_  
\_\_\_\_\_

OTHER:  
\_\_\_\_\_  
\_\_\_\_\_

2. **Change Order Documents.** In addition to the Changes identified herein, if any, the Agreement is modified by the terms and conditions expressly stated in the proposal, invoice, work order, statement of work, or similar document delivered as a part hereof or incident hereto (the "Change Order Documents"). The Change Order Documents are incorporated as a part of this Change Order by reference. If there is any conflict between this Change Order and the Change Order Documents, the Change Order Documents control.



3. **Change Order Price.** Customer shall pay Company for the Changes described herein in the amount stated below or as set forth in the Change Order Documents (the "Change Order Price"). The Change Order Price is included in Total System Price, as amended.

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4. **Payment of Change Order Price.** If Customer elects to pay for the Changes in cash, half of the Change Order Price shall be due upon execution of this Change Order, with the remaining balance due upon completion of the Changes in a good and workmanlike manner. If Customer will finance the payment for the Change Order Price, Customer agrees to obtain financing from Company's preferred lender and make payments to lender in accordance with its terms and conditions. The inability to obtain financing or the nonperformance of the lender shall not affect the obligation of Customer to pay Company for the performance of the Changes. Notwithstanding the foregoing, full payment of the Change Order Price is due no later than Substantial Completion of the System.
5. **Termination.** In the event of Termination or Customer breach of the Agreement or this Change Order, Customer shall pay Company for all costs, time, materials, and fees incurred by Company in the performance of this Change Order, which shall be in addition to any other amounts due under the Agreement.
6. **Capitalized Terms.** All capitalized terms used herein without definition shall have the meaning assigned to them in the Agreement.
7. **Full Force and Effect.** To the extent not expressly amended hereby, the Agreement shall remain in full force and effect.
8. **Entire Agreement.** The Change Order represents the entire agreement and understanding between the parties. To the extent that any of the terms or conditions contained or incorporated in this Change Order may contradict or conflict with any of the terms or conditions of the Agreement, this Change Order controls.

IN WITNESS WHEREOF, the parties hereby cause this Change Order to be executed as of the date of the last to sign below.

**COMPANY**

**CUSTOMER**

  
Signature

By: Ben Peterson

Title: CEO

Date: 04/29/2020



Signature

Name: Anneke Brown

Date: 04/29/2020

# BLUE POWER PLUS™

Introducing BluePower-Plus™ exclusively from Blue Raven Solar.  
An exciting new way to power your home.



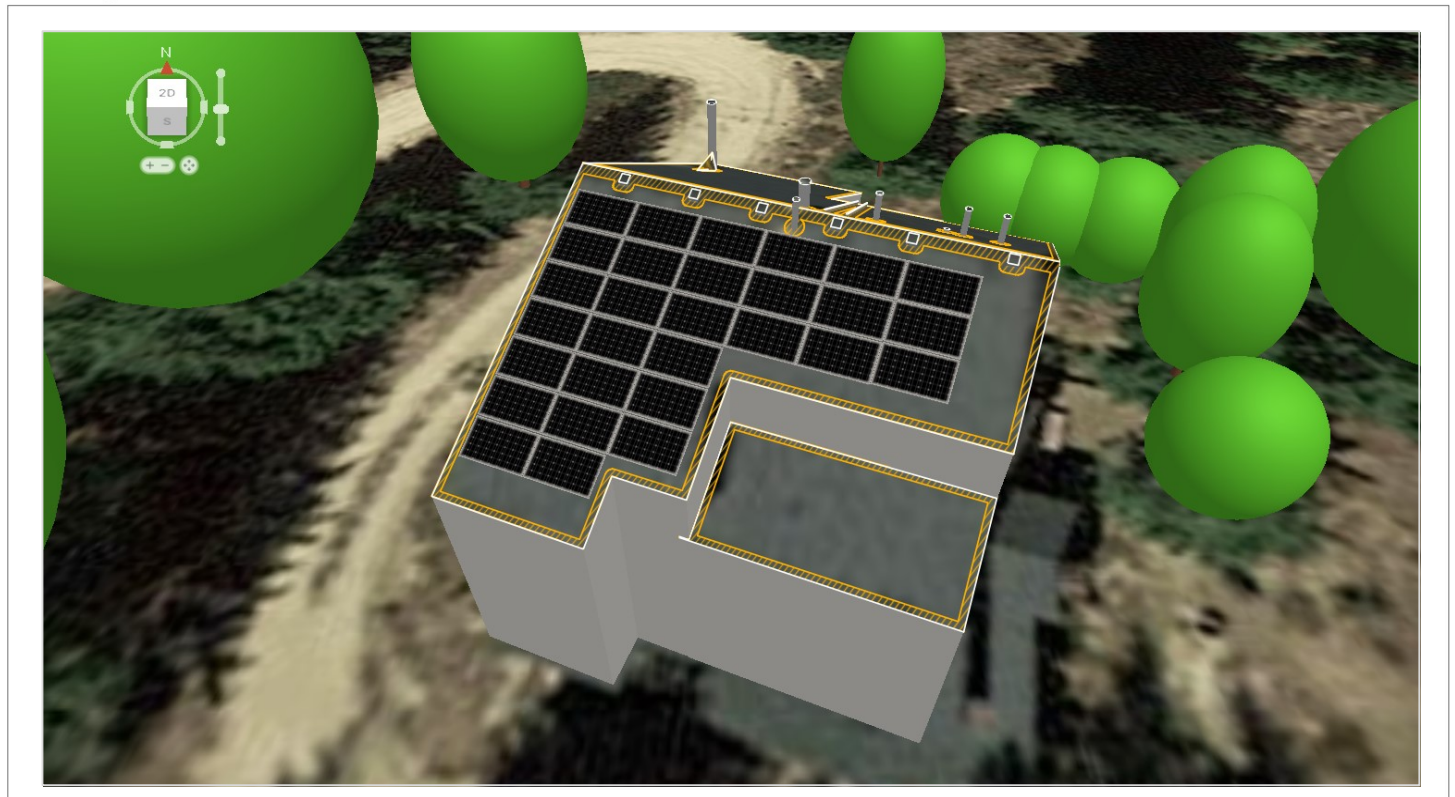
## SOLAR HOME PROPOSAL FOR:

Anneke Brown  
60 Highland Road  
Boise, Idaho 83716  
(208) 860-1485  
geckoonthewall31@gmail.com  
Created on 4/29/2020

# Proposed BluePower™ System Layout

60 Highland Road Boise, Idaho 83716

3D Image



2D Image





# BluePower® Proposal for Anneke Brown

## Your Solar System Details

Total System Size:

**9.14 kW DC**

Estimated Year One Solar Production:

**13,427 kWh**

Panels:\*

**Black on Black Premium All**

Inverter:

**Enphase IQ7 Microinverters**

Monitoring:\*\*

**Enphase Enlighten**

\*Or similar Premium \*\*Homeowner is responsible for maintaining an active internet connection for monitoring.

**Total System Cost \$64,604**

Optional Down Payment \$0

Referral Promotion \$500

**Total Loan Amount \$64,104**

Federal Tax credit (26%) \$16,667

**Net System Cost \$47,437**



LED is a highly energy efficient lighting technology, and has the potential to fundamentally change the future of lighting in the United States. Residential LEDs - especially ENERGY STAR rated products - use at least 75% less energy, and last 25 times longer than incandescent lighting.



**This proposal includes 1 Ecobee Smart Thermostat**

Did you know that heating and cooling can account for over 50% of home energy use? Ecobee owners save an average of 23% annually.

## Your Solar System Offset\*



Utility Power: **1%** Solar Power: **99%**

**Estimate Only. Please provide a full utility bill for a more accurate estimate.**

**Impact of Energy Efficiency:  
14% Usage Reduction**

\*This is an estimate based on the utility information provided to your sales rep

# BluePower® Savings Sheet

	Utility Bill
	Solar Payment

## Before Solar

Avg. Monthly Usage: 1,317 kWh  
Avg. Rate: 10.2c / kWh

Average Monthly Power Cost

## After Solar

After Solar Cost  
\$195 Solar: \$194  
Utility: \$1



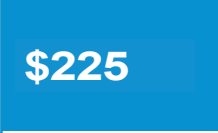
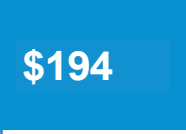
Total:  
**\$195**

Avg. Monthly Usage: 1,133 kWh  
Leftover Power: 14 kWh  
Avg. Rate: 10.2c / kWh

Average Monthly Power Cost

## How does the financing work?

## 25-Year Loan

	<b>Current</b>	Average power bill over the past 12 months	
	<b>Option 1</b> Apply no incentives to loan	Months 1-18 Months 19+	\$229 / mo \$306 / mo
	<b>Option 2</b> Apply minimum incentive payment only	Months 1-18 Incentive payment due month 18 Months 19+	\$229 / mo \$16,667 \$225 / mo
	<b>Option 3</b> Apply an additional 10% to the loan*	Months 1-18 Incentive payment due month 18 Months 19+	\$229 / mo \$23,077 \$194 / mo

Note: \*Not all homeowners will be eligible to use the full tax credit in the first year. Please consult a tax professional regarding your unique financial situation.

# Save with BluePower® Loan

Assuming all credits are put towards the loan:

Make Payments of:	Loan Payoff Years:
\$739	5
\$629	6
\$544	7
\$484	8
\$439	9
\$399	10
\$369	11
\$344	12
\$324	13
\$304	14
\$289	15
\$234	20

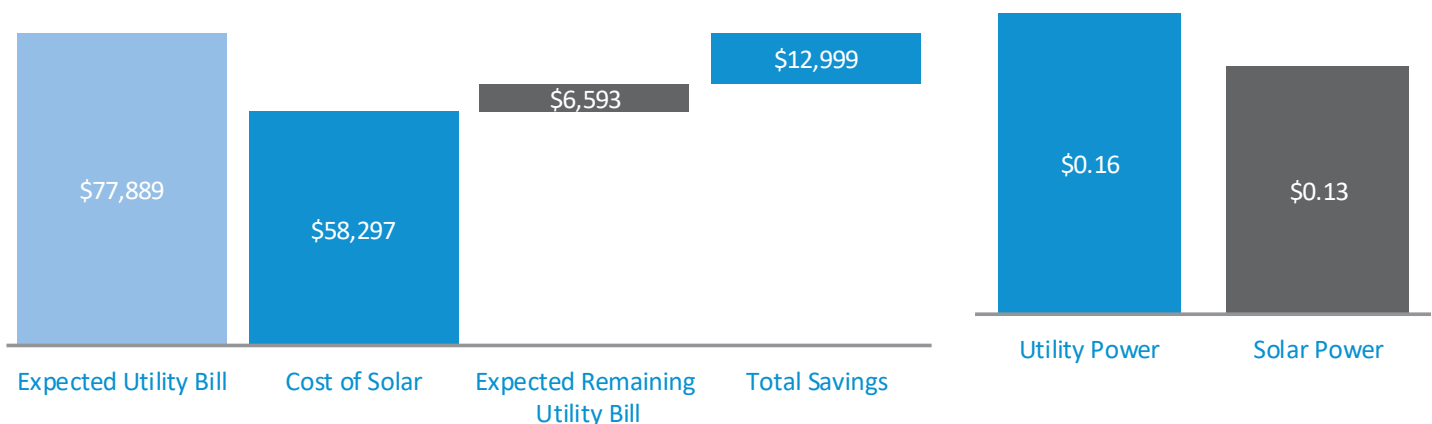
BluePower® Loan  
Solar Savings

30 Years



BluePower® Loan Solar Savings - 30 Years

30-Year Avg Cost of Power



## Get the most out of your tax credit

You may be eligible to receive a non-refundable tax credit equal to 26% of the loan amount for your solar system, equal to **\$16,667**

As long as you make a payment equal to 26% of the initial loan amount by month 18, you keep your low monthly payment outlined in Option 2 (on page 4) and interest rate. If you pay MORE than 26% by month 18, your monthly bill will be lower for the duration of the loan. If you pay LESS than 26%, you will keep your same interest rate for the remainder of the loan term and your monthly bill will be higher. The 26% paydown amount is intended to approximate the federal tax credit of up to 26% of eligible solar system costs.

Consult a tax professional if you have questions about your specific situation.

## Warranties

Panel Warranty  
25 Years

Inverter Warranty  
25 Years

Workmanship & Roof Penetration  
10 Years

Production Guarantee  
2 Years

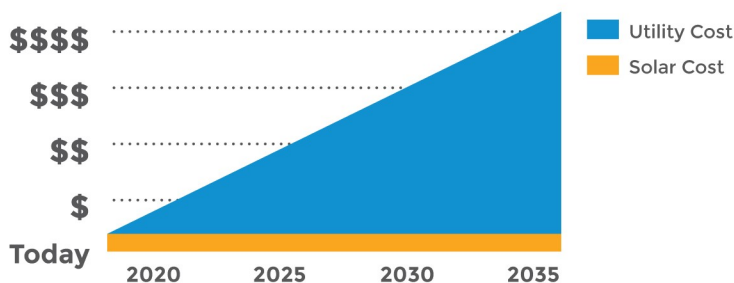
\* See individual manufacturer warranties

## Why Go Solar?

### Save Money - Solar Makes Cents

Utility prices continue to increase year after year, rising almost 40% over the last decade alone. Your cost of doing nothing over the next 30 years:

**\$17,320**



### Invest In Your Home & Your Future

A 2015 study from the Lawrence Berkeley National Laboratory shows that owning a solar system can add tens of thousands of dollars in value. Win-win? Win-win.



**\$38,184**

## Solar is Green in More Ways Than One

By going solar, you are directly improving the environment for your family and your neighbors. Your system can reduce your carbon footprint significantly, with an impact equivalent to:



**19,359**

Gallons of  
gasoline



**28.9**

Homes electricity use  
for 1 year



**1,812**

Trees growing for  
10 years



**106**

Tons of waste  
sent to landfill



# Key Proposal Assumptions and Inputs

## Utility Assumptions

Utility Company	Idaho Power		
Current Rate Structure	Residential	Number of Modules:	29
Current Annual Consumption	15,804 kWh	Number of Inverters:	29
Current Annual Utility Bill	\$1,612		
Current Estimated Cost per kWh	10.2c / kWh		
Annual Utility Price Escalator	3.5%		

Note: Savings projections assume that current electricity rates will continue to be in effect going forward. In most markets, Net Marketing policies are currently in place that provide additional savings for going solar.

## System Assumptions

System Size (kW)	9.1	<b>Energy Efficiency Upgrades</b>	
Year 1 System Production (kWh)	13,427	LED Lightbulbs:	0 Bulbs
Annual System Degradation	0.5%	EcoBee Smart Thermostats:	1
25 Year system Production (kWh)	316,286	<b>Total EE Reduction:</b>	184 kWh

## System Cost Assumptions

Total System Cost	\$64,604	Non-Standard Work Included:	
Blue Raven Solar Total Upfront Rebate	(\$500)	Reroof	
Optional Down Payment	\$0		
Total Loan Amount	\$64,104		
Federal Tax Incentive (\$)	\$16,667		
State Tax Incentive (\$)	\$0		
Payment First 18 Months	\$229		
Promotions: 18 Months Free	\$4,127		
APR	2.99%		
Loan Term	25		
Required Payment by Month 18	\$16,667		

Note: All incentives and rebates based on the available incentives at the time of this sales proposal, and are subject to future regulatory changes.

## What Else Do I Need to Know?

### Payment Overview—26% of Loan Amount in the 18th Month

One of the biggest advantages of buying (rather than leasing) your solar energy system is that you may qualify for a tax credit from the federal government of up to 26% of the expenditure of your system.\* In order to keep your payment as outlined the loan terms require you to use your tax credit to pay down the principal on your Loan in the 18th month of your loan (the Incentive Payment). The Incentive Payment amount is equal to 26% of your loan amount. In most cases, this is money you would otherwise owe to the federal government that you are now able to use to invest in your energy independence.

### No Prepayment Penalties to Maximize Savings

You can prepay your loan at any time without penalty. Prepayments will not change the interest rate or monthly minimum payment required, but paying early will reduce the effective term of your loan and save you money by reducing the amount of interest you will pay in the future. If you choose to use your monthly savings to help pay off your loan, you can maximize savings over the life of your system.

### Solar System Lifespan

Most solar systems can be productive for 30-35 years or more and their primary operating components come with long-term manufacturers' warranties.

### Net Metering

At times, your solar energy system will produce more electricity than you use, and the surplus electricity is returned to the utility grid to be used by other consumers. This process is called "net metering," and it effectively credits you for excess production and bills you for the net amount of electricity you have pulled from the grid.

\*No party affiliated with this proposal provides tax or legal advice. You should consult your tax advisor for more information.



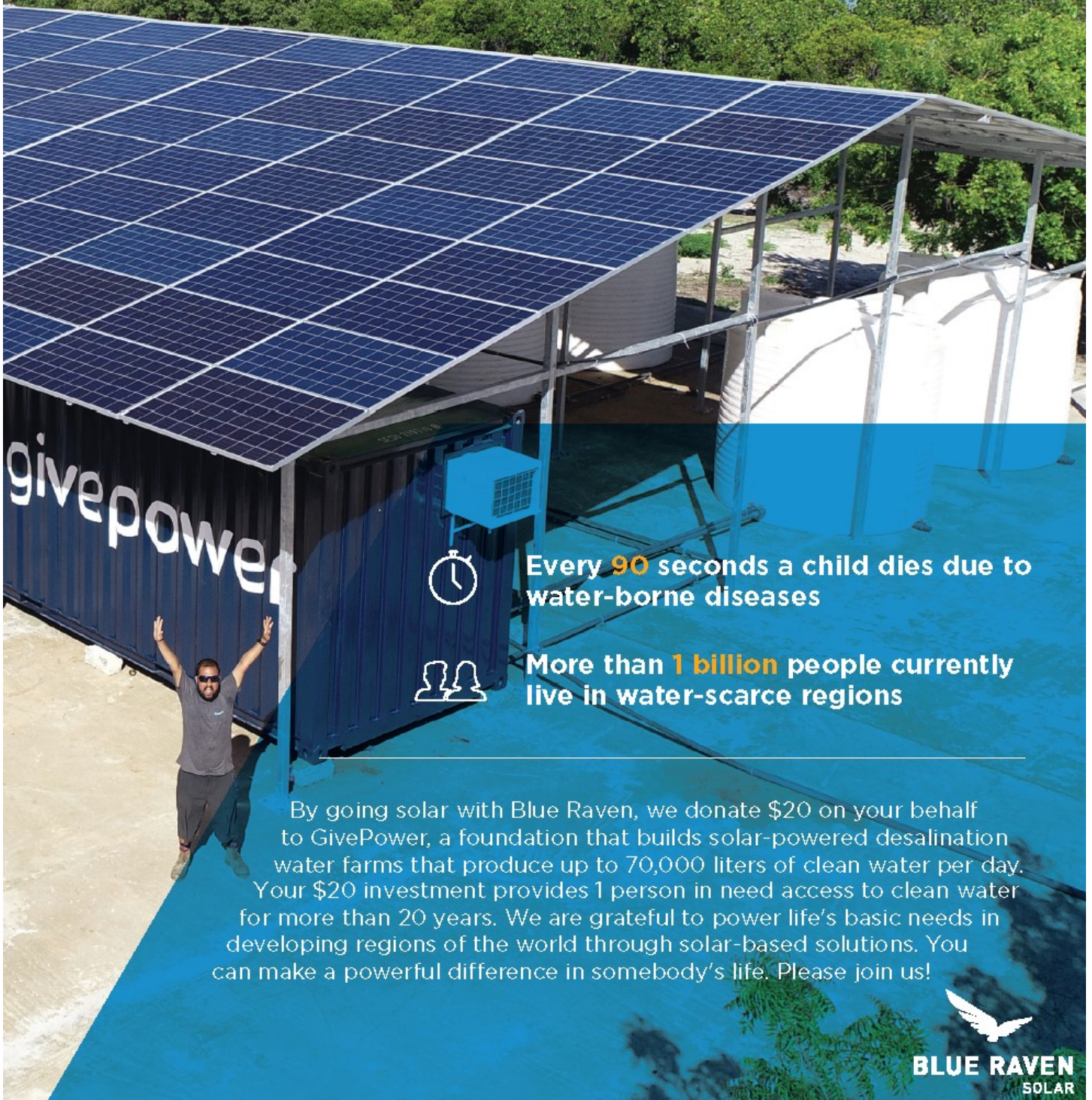
The interest rate provided in this sales proposal is subject to credit approval. The data provided in this sales proposal is a preliminary estimate and does not represent a binding agreement or obligation. No party provides any guarantees or representations regarding the utility rate increases or any other data in this sales proposal. This proposal is a preliminary estimate and not an approval for a finance product.


SREC's Created




# Together We Can Make A Difference


Go Solar with Blue Raven and we will make a donation on your behalf with significant impact

A man in a grey t-shirt and dark pants stands with his arms raised in front of a solar-powered water station. The station consists of a blue metal frame with a large white water tank and a solar panel array on the roof. The word 'givepower' is written in white on the blue frame. The background shows a lush green landscape with a body of water and hills in the distance.

 Every **90** seconds a child dies due to water-borne diseases

 More than **1 billion** people currently live in water-scarce regions

By going solar with Blue Raven, we donate \$20 on your behalf to GivePower, a foundation that builds solar-powered desalination water farms that produce up to 70,000 liters of clean water per day. Your \$20 investment provides 1 person in need access to clean water for more than 20 years. We are grateful to power life's basic needs in developing regions of the world through solar-based solutions. You can make a powerful difference in somebody's life. Please join us!




 **BLUE RAVEN**  
SOLAR



# Signature Certificate

Document Ref.: P2ZFC-IZHAF-UJDTY-YSNXS

Document signed by:

	<p><b>Anneke Brown</b></p> <p>Verified E-mail: geckoonthewall31@gmail.com</p>	 
IP: 199.58.126.203	Date: 29 Apr 2020 17:52:08 UTC	

Document completed by all parties on:  
29 Apr 2020 17:52:08 UTC

Page 1 of 1



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